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Salesforce Certified Field Service Consultant Sample Questions (Q140-Q145):

NEW QUESTION # 140

Universal Containers has customers who have previously negotiated pricing on some products.

Which Price Book structure should a Consultant recommend when considering the implications of pricing on Work Orders?

- A. Create customer-specific Price Books and add all products as Price Book Entries.
- B. Utilize a custom Global Price Book and add price-negotiated products as Price Book Entries.
- C. Utilize a custom Global Price Book and add all products as Price Book Entries.
- **D. Create customer-specific Price Books and add only price-negotiated products as Price Book Entries.**

Answer: D

Explanation:

This option allows applying different prices for the same product based on the customer agreement, and avoids duplicating products that have standard prices. References:https://help.salesforce.com/s/articleView?id=sf.fs_price_books.htm&type=5

[id=sf.fs_price_books.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_price_books.htm&type=5)

NEW QUESTION # 141

Universal Containers has implemented a Flow that allows Technicians to replace faulty or damaged Assets directly from within the Salesforce Field Service mobile app.

Once a replacement has been made, where can the Asset Relationships be viewed?

- A. Only the Primary Assets related list on the Work Order object
- B. Only the Primary Assets related list on the Asset object
- C. Both the Primary Assets and Related Assets related lists on the Work Order object
- **D. Both the Primary Assets and Related Assets related lists on the Asset object**

Answer: D

Explanation:

This option allows viewing the asset relationships on the Asset object, where the primary asset is the parent asset and the related assets are the child assets. References:https://help.salesforce.com/s/articleView?id=sf.fs_asset_relationships.htm&type=5

[fs_asset_relationships.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_asset_relationships.htm&type=5)

NEW QUESTION # 142

Some Technicians report that they are unable to log in to the Salesforce Field Service mobile app. The Consultant confirmed that the Technicians have the Salesforce Field Service Resource License and Salesforce Field Service Resource Permissions assigned to them.

How should a Consultant provide access to the Salesforce Field Service mobile app?

- A. Modify the user record.
- **B. Modify the user's Profile.**
- C. Update Public Group membership.
- D. Assign a Field Service Mobile License to the user.

Answer: B

Explanation:

To provide access to the Salesforce Field Service Mobile App, the user's profile must have the Field Service Mobile permission enabled. Updating Public Group membership, assigning a Field Service Mobile License to the user, or modifying the user record would not grant access to the mobile app. References:https://help.salesforce.com/s/articleView?id=sf.fs_mobile_app_permissions.htm&type=5

[salesforce.com/s/articleView?id=sf.fs_mobile_app_permissions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_mobile_app_permissions.htm&type=5)

NEW QUESTION # 143

Universal Containers is implementing Work Order Management to better support its clients.

Which two approaches should the Consultant consider to create workskills for the Service Resources?

Choose TWO answers

- A. Create the work skills using the FSL Lightning Web Component. Assign the skills to Service Resources. Add the skill to Work Types and Work Orders.
- B. Create the work skills using the FSL Lightning Managed Package wizard. Assign the skills to Service Resources. Add the skill to Work Types and Work Orders.
- C. Create the work skills using the Guided Setup wizard. Assign the skills to Service Resources using Guided Setup.
- D. Create the work skills using Setup. Manually as Resources.

Answer: C,D

NEW QUESTION # 144

Which object can be used to share Service Appointments with Service Resources in Salesforce Field Service?

- A. Service Territory
- B. Work Order
- C. User Territory
- D. Service Territory Member

Answer: A

Explanation:

This object can be used to share service appointments with service resources in Salesforce Field Service by assigning service resources to service territories and assigning service appointments to the same service territories.

References:https://help.salesforce.com/s/articleView?id=sf.fs_service_territories.htm&type=5

NEW QUESTION # 145

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