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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q27-Q32):

NEW QUESTION # 27
ABC Cloud is considering implementing Communications Cloud and Industries Order Management (OM) to integrate with its new network provisioning platform. The network provisioning system orchestrates activation with low-level network elements and transmits different milestones to different upstream systems including Communications Cloud. Industries OM should react on certain milestones and progress its order to the next stages.

What should a Consultant consider when designing orchestration flows for these requirements?

- A. Configure a Push Event for each milestone from the network provisioning platform; this will allow a Sales representative to monitor order progress in the orchestration plan.
- B. Configure an integration procedure to process each milestone and change the order status according to the milestone value. Let the integration procedure change the order status, this in turn will trigger out-of-the-box implementation that progresses the orchestration plan to the next stage.
- C. Configure a Push Event for Industries OM relevant milestones. Irrelevant milestones will not trigger the orchestration plan to progress so it will not count against governor limits.
- D. Advise the intermediate layer to filter out only Industries OM relevant milestones to be forwarded to Communications Cloud. Implement a Push Event for each milestone to progress the order in the orchestration flow.

Answer: D

Explanation:
Industries Order Management should only react to relevant provisioning milestones. Sending every network event overwhelms the platform and wastes governor limits. Therefore:
The middleware/integration layer filters milestones.
Only relevant milestones trigger Push Event Orchestration Items inside OM.
OM receives the filtered event and progresses the order.
This is the recommended, scalable pattern.
Why others are incorrect:
B is wrong: irrelevant milestones still impact limits.
C sending all milestones is inefficient and unnecessary.
D letting an Integration Procedure manipulate order status is not how OM is triggered.

NEW QUESTION # 28
Which two standard fields on the Retail Store KPI object are required when doing an inventory check?

- A. Inventory Count
- B. Retail Store Group
- C. KPI Type
- D. Custom Context
- E. Assessment Indicator Definition

Answer: B,E

Explanation:
In Retail Store KPIs, you can define the assessment indicator definition that must be captured for a store group. Because the assessment indicator definition is associated with assessment task definition and store groups to stores, Retail Store KPIs are the link between a store and the tasks to be performed at a store. You can also define the expected values of an assessment indicator definition in Retail Store KPIs

NEW QUESTION # 29
Where are the results (actual values) of Custom Task KPIs stored?

- A. In the custom object.
- B. In the Retail Store KPI record
- C. In the Retail Visit KPI record
- D. In the Visit Record

Answer: B

Explanation:
The results or actual values of Custom Task KPIs are stored in the Retail Store KPI record, centralizing data related to performance indicators.

NEW QUESTION # 30

A consultant for Northern Trail Outfitters (NTO) has been asked to setup Tableau CRM for Consumer Goods Cloud to gain insights into factors that might affect store sales.

Which Einstein Discovery story should the consultant select to address this concern?

- A. Einstein Discovery story 'Strategic Sales'
- B. Einstein Discovery story 'Maximize Store Sales'
- C. Einstein Discovery story 'Promotion Management
- D. Einstein Discovery story 'Minimize Out-of-Stock occurrences'

Answer: B

NEW QUESTION # 31

Which of the following three capabilities are available with Salesforce Maps Advanced to support Store Visit planning?

- A. Constraint based Routing
- B. Gantt-chart Routing
- C. Visit Windows
- D. Real-time Traffic-based Routing
- E. Visit Prioritization

Answer: A,C,D

Explanation:
Salesforce Maps Advanced includes features like real-time traffic-based routing, constraint-based routing, and visit windows to optimize field service operations and improve efficiency in planning store visits.

NEW QUESTION # 32

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Some of the African countries may be able to AP-204 Valid Exam Pdf get lower rates at some point, but I think everybody's beginning to realize that the Toyota strategy is a hell of a lot better AP-204 than the China strategy in terms of really getting in there and building an industry.

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