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Salesforce Consumer Goods Cloud Accredited Professional exam is designed for professionals working in the consumer goods industry who want to showcase their expertise in implementing and managing Salesforce's Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification is ideal for individuals who are responsible for managing sales operations, improving customer engagement, and enhancing overall efficiency in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional Exam is an important certification program for professionals working in the consumer goods industry. It is designed to test the skills and knowledge of individuals who work with Salesforce's Consumer Goods Cloud, and provides a valuable credential for those looking to demonstrate their expertise in this area. Whether you are a sales manager, account planner, or retail execution specialist, the Salesforce Consumer Goods Cloud Accredited Professional Exam can help you take your career to the next level.

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Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a valuable certification for individuals involved in the consumer goods industry. It validates the candidate's understanding of Salesforce's solutions for the industry and demonstrates their commitment to professional development. Passing the exam can lead to better job opportunities and higher salaries, making it a worthwhile investment for those interested in advancing their careers in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q54-Q59):

NEW QUESTION # 54
Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Object Metrics
- B. Planogram Metrics
- C. Goods Metrics
- D. Shelf Metrics
- E. Model Metrics

Answer: D,E

Explanation:
Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.
QUES

NEW QUESTION # 55
With which object is the promotion object directly associated?

- A. Products
- B. Retail Store
- C. Promotion Channel
- D. Retail Store Group

Answer: A

NEW QUESTION # 56
Universal Connect (UC) offers only Internet service. However, they plan on extending their offering to include TV services for their existing customers. Fulfillment of Internet and TV orders will only require customers to activate one access line.
A Consultant plans on mapping Internet and TV products to the same technical product for the access line using decomposition, but there is a common attribute called "Installation Type" on the Internet and TV offer.
What will the Consultant see as a result if the customer orders Internet and TV together?

- A. No errors will be returned; the "Installation Type" will be copied as empty/null after decomposition on the technical product.

- B. An error at run time; no value will be assigned to the attribute "Installation Type" on the technical product.
- C. An error at design time; an error will be returned while configuring the decomposition relationships because of the duplicate attributes.
- D. No errors will be returned; the value for "Installation Type" on the technical product will be set to the most recently modified attribute.

Answer: D

Explanation:
In Salesforce Communications Cloud, when multiple commercial offers decompose into the same technical product, the system performs attribute mapping during decomposition using the configured Commercial-to-Technical Product relationships. Public Industries documentation explains that when two or more commercial products share an attribute with the same target technical product attribute, the system does not throw an error automatically. Instead, Communications Cloud uses a "last write wins" behavior during value assignment.
In this scenario, both the Internet and TV commercial offers have the same attribute "Installation Type", and both map to the same attribute on the shared technical product (access line). When a customer orders Internet + TV together, the decomposition engine executes sequentially. The attribute mapping is processed for the Internet offer first (or whichever is configured first in the order). Next, the TV offer decomposes and updates the same attribute on the same technical product instance.
Because no conflict-handling mechanism is defined out of the box, and no mutual-exclusivity rules are enforced by default, the value from the last processed offer simply overwrites the earlier one. This is expected behavior in native EPC + OM decomposition when two attributes of identical name and mapping collide.
Therefore:
No design-time error occurs → eliminating option B.
No runtime decomposition error occurs → eliminating option D.
The attribute is not set to null → eliminating option C.
The system instead sets the technical product's Installation Type to whichever product's value was processed most recently.

NEW QUESTION # 57
Universal Containers is using Communications Cloud for their B2B use cases. They have an integration with a legacy stack that will handle network provisioning and billing. As part of their Order Management process they have to send the customer data to the legacy app, which in turn provisions billing.
What should a Consultant recommend to make this callout easier to configure, easier to maintain, and performant?

- A. Model the customer data as fields on Order and pass the fields along with the other attributes to the payload.
- B. Create a custom integration adapter to fetch the customer info and pass it to the payload that will be sent to the external application.
- C. Model the customer data to Technical Products along with other Products and Services and create Decomposition relationships accordingly to send the right information within the callout tasks.
- D. Model the customer data as multi picklist attributes within the cart and create Decomposition relationships accordingly to send the right information within the callout tasks.

Answer: A

Explanation:
In Communications Cloud, integrations performed during Order Management-especially callouts for provisioning, billing, and customer synchronization-should use the Order object as the primary integration payload source. Salesforce's public Order Management design principles specify that customer data required for external provisioning should be modeled directly on the Order when the data is stable, required frequently, and does not belong to technical products.
This approach offers:
Simple configuration (fields on Order object rather than product attributes) High maintainability, because administrators can adjust mappings without changing product models or decomposition rules Performance efficiency, as Order-based callouts do not require deep decomposition navigation or attribute inheritance logic Clear separation of commercial vs. technical data, one of the core EPC principles Options C and D introduce unnecessary complexity. Customer data does not belong on Technical Products (C) nor should it be modeled as multi-picklist cart attributes (D), as these degrade performance and complicate decomposition. A custom adapter (A) adds code and contradicts Salesforce's declarative-first approach.

NEW QUESTION # 58
Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Change the Action Plan Type Delivery
- B. Assign the Lightning Direct store Delivery permissions set to the user
- C. Create an action plan template with a Delivery Task and assign it to a Visit
- D. Define Assessment Indicator Definitions for Delivery task
- E. Assign the Action Plans permission set to the Sales Manager .

Answer: B,C,E

NEW QUESTION # 59

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