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Salesforce Nonprofit-Cloud-Consultant certification exam covers a broad range of topics, including program management, fundraising management, volunteer management, marketing and communication, and grant management. Nonprofit-Cloud-Consultant exam also tests the candidate's knowledge of best practices for data management and security, as well as their ability to integrate Salesforce Nonprofit Cloud with other systems and applications. Candidates must also demonstrate their understanding of nonprofit operations and their ability to provide effective solutions that align with the organization's objectives.

Salesforce Nonprofit-Cloud-Consultant Exam is a rigorous assessment of an individual's knowledge and skills in nonprofit management and Salesforce Nonprofit Cloud implementation. Successful candidates will have a deep understanding of the features and functionality of the Nonprofit Cloud solution, as well as best practices for implementing and configuring it. They will also be able to provide expert guidance to nonprofits on how to leverage Salesforce to improve their operations, increase their impact, and better serve their constituents. Overall, the Salesforce Nonprofit-Cloud-Consultant Exam is an important credential for anyone looking to demonstrate their expertise in nonprofit management and Salesforce technology.

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q105-Q110):

NEW QUESTION # 105
A nonprofit organization has identified that some donations should be directed to one or more program areas in the financial

accounting software. This information is identified when an Opportunity is being solicited. In the Nonprofit Cloud Fundraising Data Model, which object should be used to record the donor's intent during solicitation?

- A. Gift Transaction Designation
- B. Gift Designation
- C. Gift Default Designation

Answer: A

Explanation:

In the Nonprofit Cloud (NPC) Fundraising model, tracking donor intent-where the money is "designated" to go-is a core requirement for financial transparency. It is important to distinguish between the "Fund" and the "Allocation."

* Gift Designation (The Fund): This object represents the master fund or program area (e.g., "Clean Water Initiative"). It is a static record that holds rollup data for that specific fund.

* Gift Transaction Designation (The Allocation): This is the junction object that records the donor's specific intent for a particular gift. When a consultant identifies that a donation needs to be split across multiple programs, they create multiple Gift Transaction Designation records linked to a single Gift Transaction. This object stores the specific amount or percentage of that transaction that should be credited to a particular program.

Workflow During Solicitation:

During the solicitation of an Opportunity, the consultant or gift officer captures the donor's intent. Even if the money has not yet arrived, the data model for NPC Fundraising (v59 and higher) anticipates that this intent will eventually live on the Gift Transaction Designation record. When an Opportunity is "Won" and converted into a Gift Transaction, the system uses the metadata captured during solicitation to populate these designation records.

Why other options are incorrect:

* Gift Default Designation (Option C): These are used at the Campaign or Org-wide level to define where unrestricted or "unmarked" gifts should go by default. They are templates for inheritance rather than the record that tracks a specific donor's intent for a specific solicitation.

* Gift Designation (Option B): As mentioned, this is the master definition of the fund, not the record of a specific allocation instance.

NEW QUESTION # 106
The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- A. Disable the Trigger Handler using Apex instead of TDTM.
- B. Disable TDTM for specific users.
- C. Disable Opportunity Contact Role trigger handlers.
- D. Disable TDTM for all users.

Answer: B

Explanation:

https://powerofus.force.com/s/article/NPSP-Disable-Trigger-Handlers#ariaid-title3 When periodically importing a structured list of event registrations, it is crucial to ensure that the process is efficient and does not trigger unnecessary automation. Disabling TDTM (Table-Driven Trigger Management) for specific users is a recommended approach.

* TDTM Overview:

* TDTM allows for managing and controlling the execution of triggers in NPSP.

* It provides flexibility to disable specific triggers or exclude certain users from trigger execution during bulk data imports.

* Disabling TDTM for Specific Users:

* By disabling TDTM for specific users, the import process can be streamlined without triggering unnecessary automation.

* This approach ensures that data imports are efficient and reduces the risk of hitting system limits or performance issues.

* Steps to Implement:

* Navigate to NPSP Settings -> System Tools -> TDTM.

* Add the usernames of the users who will be performing the imports to the "Usernames to Exclude" field.

* Save the changes to ensure that TDTM triggers are disabled for these users during the import process.

* Benefits:

* Efficiency: Reduces the load on the system during bulk imports, ensuring faster and more reliable data processing.

* Control: Maintains control over which triggers are executed, preventing unintended automation from affecting the imported data.

* Additional Considerations:

* Ensure that other necessary validations and processes are manually checked or re-enabled after the import if needed.

* Monitor the data import process to ensure that it completes successfully without triggering unnecessary automation.

References:
CertGod Nonprofit Cloud Consultant study guide: "Disable TDTM for specific users"#22:18 source#.

NEW QUESTION # 107
A member of the donation processing team wants to set up different batch data input configurations for different donation types. Which feature should the consultant recommend to make processing different donation batches consistent?

- A. Gift Entry Templates
- B. Advanced Mapping
- C. Engagement Plan Templates
- D. Data Import Wizard

Answer: A

Explanation:
https://powerofus.force.com/s/article/NPSP-Configure-Gift-Entry

NEW QUESTION # 108
A nonprofit customer wants to have the status for a Campaign Member on a fundraising campaign automatically update when a donation is received from that Contact.
What should the consultant recommend?

- A. Create a workflow rule that updates the Campaign Status when an Opportunity is created.
- B. Create an Apex Trigger to update the Contact's Campaign record.
- C. Use Process Builder to update the Contact's campaign member record.
- D. Enable Automatic Campaign Member Management in NPSP settings.

Answer: D

Explanation:
To ensure that the status for a Campaign Member on a fundraising campaign is automatically updated when a donation is received from that Contact, the Automatic Campaign Member Management feature in NPSP can be used. Here's how to enable and configure it:
* Navigate to NPSP Settings:
* Go to Setup.
* In the Quick Find box, type "NPSP Settings" and select it.
* Enable Automatic Campaign Member Management:
* In the NPSP Settings, navigate to "Donations".
* Find the "Automatic Campaign Member Management" section.
* Enable this feature by checking the corresponding box.
* Configure the Settings:
* Define the criteria for when and how Campaign Member statuses should be updated. For example, you can specify that the status should change to "Responded" when a donation is received.
* Save Settings:
* Save the changes to activate the automatic updates.
This setup ensures that Campaign Member statuses are updated automatically based on the criteria defined, reducing manual effort and improving accuracy.
"Automatic Campaign Member Management" from Salesforce Help: Automatic Campaign Member Management
"NPSP Settings Overview" from Salesforce.org: NPSP Settings

NEW QUESTION # 109
A nonprofit organization wants to manage its social media presence by being able to listen to what constituents are saying about the organization on social media, measure its impact, and manage it from a mobile app. What should the consultant recommend?

- A. Google Analytics
- B. Pardot
- C. Social Studio

- D. Live Message

Answer: C

Explanation:
For managing social media presence, listening to constituents, measuring impact, and managing activities from a mobile app, Salesforce's Social Studio is the recommended tool.
* Social Studio Overview:
* Social Studio is a powerful social media management tool within Salesforce.
* It provides capabilities for social listening, publishing, engagement, and analytics across multiple social media platforms.
* Features and Capabilities:
* Social Listening:
* Monitor social media channels for mentions, comments, and conversations about the organization.
* Identify trends and sentiment to understand constituent engagement and feedback.
* Publishing:
* Schedule and publish content across multiple social media platforms.
* Manage social media campaigns and track their performance.
* Engagement:
* Interact with constituents directly from the platform.
* Manage responses and engage with the audience in real-time.
* Analytics:
* Measure the impact of social media activities.
* Use dashboards and reports to gain insights into engagement, reach, and sentiment.
* Mobile App Management:
* Social Studio includes a mobile app that allows users to manage social media activities on the go.
* This ensures that social media management is not limited to the desktop and can be handled efficiently from anywhere.
* Implementation:
* Set up Social Studio within the Salesforce environment.
* Configure social media accounts and start tracking and managing social media activities.
References:
CertGod Nonprofit Cloud Consultant study guide: "Social Studio".

NEW QUESTION # 110

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