

# Die seit kurzem aktuellsten Salesforce AP-223 Prüfungsinformationen, 100% Garantie für Ihen Erfolg in der Prüfungen!



Seit langem bieten wir DeutschPrüfung vielfältige neueste Prüfungsunterlagen zur SAP C\_IBP\_2305 Zertifizierungsprüfung. Zum Beispiel sind SAP C\_IBP\_2305 Dumps von DeutschPrüfung laut der neuesten IT-Zertifizierungsprüfung geschaffen. Wir können Ihnen die neusten Informationen über die SAP C\_IBP\_2305 Prüfungen anbieten. Die Unterlagen beinhalten die veränderten Informationen und die neue Prüfungsfragenformen. So wenn Sie IT-Zertifizierungsprüfung ablegen wollen, sollen Sie am besten die Unterlagen von DeutschPrüfung. Damit können Sie sich besser auf die SAP C\_IBP\_2305 Prüfungen vorbereiten.

Wenn Sie die Ziertifizierungsprüfung für SAP C\_IBP\_2305 einmalig bestehen oder Ihre IT-Fähigkeiten erhöhen wollen, ist DeutschPrüfung Ihre beste Wahl. Nach langjährigen Bemühungen beträgt die Bestehensrate derSAP C\_IBP\_2305 Prüfung bereits 100%. Unsere Schulungsunterlagen zur SAP C\_IBP\_2305 Prüfung enthalten vollständige und grenzlose Dumps, mit den Sie ganz einfach die C\_IBP\_2305 Prüfung bestehen können.

>> C\_IBP\_2305 Antworten <<

## C\_IBP\_2305 Online Praxisprüfung - C\_IBP\_2305 Prüfungs

Wenn Sie die neusten und genauesten Prüfungsfragen zur SAP C\_IBP\_2305 Zertifizierungsprüfung von DeutschPrüfung wählen, ist der Erfolg nicht weit entfernt.

## SAP Certified Application Associate - SAP IBP for Supply Chain (2305) C\_IBP\_2305 Prüfungsfragen mit Lösungen (Q74-Q79):

### 74. Frage

Time profiles are made out of levels, and levels are made out of periods. Which ways can SAP IBP identify profiles and periods? Note: There are 2 correct answers to this question.

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P.S. Kostenlose 2026 Salesforce AP-223 Prüfungsfragen sind auf Google Drive freigegeben von ZertFragen verfügbar: <https://drive.google.com/open?id=1RhiAfkSPH9b30FCYHO7vG7jA1nLreXA0>

Wollen Sie Ihre IT-Fähigkeiten beweisen? Möchten Sie mehr Anerkennung und Berufschancen bekommen? Die Prüfungszertifizierung der Salesforce AP-223 ist ein bedeutendster Ausweis für Sie. Die Wichtigkeit der Zertifizierung der Salesforce AP-223 wissen fast alle Angestellte aus IT-Branche. Die Tatkraft von Menschen ist limitiert. Wenn Sie in einer kurzen Zeit diese wichtige Salesforce AP-223 Prüfung bestehen möchten, brauchen Sie unsere die Prüfungssoftware von uns ZertFragen als Ihr bester Helfer für die Prüfungsvorbereitung. Umfassende Prüfungsaufgaben enthaltende und Mnemotechnik entsprechende Software kann Ihnen beim Erfolg der Salesforce AP-223 gut helfen!

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>> AP-223 Prüfungsfrage <<

## AP-223 Kostenlos Downloden - AP-223 Originale Fragen

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### Salesforce CPQ and Billing Consultant Accredited Professional AP-223 Prüfungsfragen mit Lösungen (Q80-Q85):

#### 80. Frage

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment. One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

- A. The User did not have the proper access to the Quote Line object.
- B. The User did not have the proper access to the Quote Object.
- C. The User did not have the proper access to the Opportunity Product object.
- **D. The User did not execute post-installation scripts upon their first login to CPQ.**

**Antwort: D**

Begründung:

When users log in to Salesforce CPQ for the first time, the Post-Install Script must run.

This script:

Initializes CPQ user settings

Creates required calculation metadata

Ensures Quote + Quote Line permissions and defaults work

Enables Primary Quote logic

If an automation tries to set a new Quote as Primary, but the user has not run the CPQ post-install script, CPQ raises errors because internal references and fields are not yet initialized for that user.

This is a documented CPQ requirement.

Thus, A is correct, and all other options point to permission issues that do NOT cause this specific failure pattern.

#### 81. Frage

A Revenue Cloud Consultant Surveys a customer's Sales Cloud implementation and discovers Multiple triggers, Workflow and flow Processes applied to the Opportunity object. what is the most appropriate recommendation to the customer before designing a Revenue Cloud Solution?

- A. Recommend to enable the CPQ Package Setting for "Large Quote Threshold" to an appropriate value in order to prevent future performance issues.
- B. Recommend the current automations are appropriate, optimize further if necessary.
- C. Recommend continued use of multiple automation types where Revenue Cloud capabilities cannot address the business requirements
- **D. Recommend using a single automation type for best Performance.**

**Antwort: D**

Begründung:

The consultant discovers:

Multiple triggers

Workflows

Flows

Possibly recursion or conflicting automations... on the Opportunity, which is foundational for CPQ.

Salesforce Revenue Cloud Best Practice: Use one automation type (preferably Flow) to avoid conflicts, recursion, performance issues, and unpredictable ordering.

Too many automation types cause issues with:

CPQ Quote Sync

Opportunity → Quote event handling  
Performance and CPU limits  
Unpredictable execution order  
Therefore:

✓ A - Recommend using a single automation type for best performance This aligns with:

Salesforce Well-Architected Framework  
Salesforce CPQ implementation guidelines  
General platform automation best practices

Why other options are incorrect: Option

Why Not Correct

B

Large Quote Threshold affects calculator performance, not Opportunity automation.

C

Multiple automation types is the problem, not the solution.

D

Accepting the current messy automation is not recommended before CPQ implementation.

Thus A is correct.

## 82. Frage

You are implementing the Design Document for a large Enterprise Revenue Cloud project having multiple lookup price rules supporting a complex pricing requirement in the Build phase. During construction the customer discovers additional logic and external data stores that need to be incorporated in order to achieve the correct pricing in a particular set of use cases. You estimate the lookup price rules will need to be modified, additional rules will need to be created and API development will be needed. As an Implementation consultant what is the appropriate course of action that should take in this predicament?

- A. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint. Otherwise Complete on the subsequent sprint.
- B. Implement the lookup price rules immediately then review with the solution Architect.
- C. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.
- D. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.
- E. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget then determine the next course of action

**Antwort: E**

Begründung:

For a large Enterprise Revenue Cloud (Salesforce CPQ + Billing) implementation, the key themes in all Salesforce delivery guidance and project best practices are:

Governance and change control

Design-first, then build

Raising scope-impacting changes through the Project Manager

Architect accountability for solution integrity, PM accountability for scope/timeline/budget Let's walk through why C is correct and why the other options conflict with typical Salesforce CPQ/Billing implementation best practices.

1. Context of the Scenario You are in the Build phase and:

You already have a design with:

Multiple Lookup Price Rules implementing complex pricing.

New information emerges:

Additional pricing logic

External data stores that must be incorporated

Need to modify existing lookup rules

Need to create additional rules

Need API development (integration work)

This is not a cosmetic tweak; it is:

Scope-impacting (new integration/API work, new logic)

Design-impacting (pricing architecture changes)

Potentially timeline and budget impacting

Therefore, this triggers formal change control.

2. Why Option C is Correct C. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget then determine the next course of action This aligns with standard Salesforce implementation and project governance

principles:

Any change that affects scope, complexity, or integration must be raised to the Project Manager (PM) Project Manager is responsible for:

Scope management

Timeline & milestones

Budget & resourcing

Managing change requests and stakeholder approvals

The PM will:

Evaluate impact with:

Solution Architect (for technical/design impact)

Tech leads / Dev leads (for effort estimation)

Decide:

Whether a Change Request (CR) is needed

How to re-prioritize sprints, adjust backlog

Whether additional budget / time is required

How to communicate to customer stakeholders

This preserves:

Design integrity (Architect still evaluated the solution)

Project discipline (PM governs scope/timeline/budget)

Traceability and documentation (updated design docs, backlog, CRs)

This is exactly how a large enterprise Revenue Cloud (CPQ + Billing) program is expected to run.

3. Why the Other Options Are Not AppropriateA. "Adjust as long as we're in build phase"A. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.

Problems:

Implies uncontrolled scope creep:

"As long as we're in build, we can just keep adjusting."

No mention of:

Impact to scope, timeline, budget

Formal change control

Involvement of PM or Architect

In a complex CPQ/Billing implementation, this would:

Break governance

Risk missed deadlines and budget overruns

Create misaligned expectations with the customer

So A contradicts standard methodology and enterprise delivery practices.

B. "Implement then review with the Solution Architect"B. Implement the lookup price rules immediately then review with the solution Architect.

Problems:

Sequence is wrong:

You never build first and ask the Architect later on large-scale pricing and integration changes.

This can cause:

Misalignment with overall pricing architecture

Conflicts with other CPQ/Billing components (e.g., Amendments, Renewals, Billing logic) Rework if the Architect has a different approach Still no mention of PM or scope/timeline/budget impact.

This violates both design governance and project governance.

D. "Architect then immediate implementation (no PM)"D. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.

This is closer, but still incomplete:

Good:

You involve the Solution Architect.

You talk about updating design documents.

But:

No involvement of the Project Manager.

No consideration of:

Impact to scope

Impact to timeline

Impact to budget

For "large Enterprise Revenue Cloud" projects, Architect ≠ PM:

Architect owns technical solution integrity

PM owns project plan, change control, stakeholder approvals

So D ignores formal change management which is critical at enterprise scale.

E. "If low effort, just do it; else next sprint" E. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint. Otherwise complete on the subsequent sprint.

Problems:

Consultant is unilaterally deciding based on "low effort":

No PM.

No formal scope/time/budget impact evaluation.

This might be okay for minor cosmetic or non-functional changes in a small project, but:

Here we have:

Complex pricing

Multiple lookup price rules

External data store integrations

API development

This is never "just low effort".

For a large enterprise Revenue Cloud implementation:

This bypasses governance, change control, and approvals.

So E promotes ad hoc scope changes, which is against standard practice.

4. How This Ties Back to Salesforce CPQ & Billing Best Practices In Salesforce CPQ and Billing implementations, especially when dealing with complex pricing logic and external integrations:

Complex Pricing (Lookup Price Rules):

Changes can affect:

Quote calculation performance

Sequential dependencies with Price Rules, Discount Schedules, QCP, Billing logic May cause downstream issues in:

Orders, Invoices, Revenue Schedules, Amendments, Renewals

External Data Stores & API Development:

Introduces:

New integration patterns

Error handling, retries, timeouts

Security and governance requirements

Impacts:

Technical design

Test strategy (SIT, UAT, performance testing)

Possibly non-functional requirements

Because of that, Salesforce project documentation and implementation guidance emphasize:

Raising such changes via Project Manager

Having the Solution Architect assess and update:

Solution design

Integration architecture

Managing it formally as a change request if it affects:

Scope

Timeline

Budget

This is exactly what Option C describes at the right level of responsibility.

### 83. Frage

Universal containers recently migrated legacy contracts and subscriptions into salesforce in order to facilitate amendments and renewals in CPQ .however ,sales user share getting the 'attempt to de-reference a null object' error when amending the legacy contract. what is the most likely cause for the error?

- A. Legacy subscription data are missing a lookup to a source quote line record
- B. Amendment of legacy contract and subscription data requires asset-based renewal method
- C. Migrated contracts and subscriptions cannot be amended using salesforce CPQ
- **D. Required fields are missing or incorrectly populated on the legacy contract and subscription data**

**Antwort: D**

Begründung:

When Salesforce CPQ attempts to amend a contract, it relies on a very specific set of fields on:

Contract

Subscription

Asset (for asset-based models)

Quote Line (for amendment and renewal linkage)

If mandatory amendment fields are missing, CPQ's amendment engine will throw errors - most commonly:

"Attempt to de-reference a null object"

This happens because CPQ expects certain relationships and data points that do not exist in legacy-migrated records unless populated correctly.

✓ Why C is the correct answer When migrating historical Contracts and Subscriptions, CPQ requires certain fields to be populated, such as:

Account

StartDate

EndDate

Contract Number

Pricebook2Id

Contracted = TRUE

ContractId

Product2Id

Quantity

StartDate

EndDate

ListPrice

SalesPrice

SubscriptionType

Status = Active

TermStartDate

TermEndDate

Most importantly:

OriginalContractedListPrice

OriginalContractedSalesPrice

OriginalQuantity

OrderProductId (for order-based renewals)

AssetId (required depending on renewal model)

Contract Required Fields Subscription Required Fields If any of these fields are missing or incorrectly mapped, the amendment engine fails.

CPQ amendment logic does not require a source quote line for legacy migrations, nor does it block amendments on migrated data if all required fields are present.

Thus C is the only answer consistent with CPQ documented behavior.

□ Why the other answers are wrong A. Migrated contracts and subscriptions cannot be amended using Salesforce CPQ Incorrect. Salesforce CPQ fully supports amendment of migrated contracts/subscriptions as long as the required data is populated.

B. Amendment requires asset-based renewal method Incorrect.

Legacy migrations can use either:

Contract-Based Renewal, or

Asset-Based Renewal

There is no requirement to switch to asset-based renewal.

D. Legacy data missing lookup to source quote line Incorrect.

A lookup to the original Quote Line (SBQQ\_\_QuoteLine\_\_c) is not required for amendments.

It is only needed to support:

Contracted pricing logic reuse

Certain renewal pricing behaviors

Some reporting use cases

Missing this field does not block amendments and does not cause this error.

#### 84. Frage

After a Contract has been created and activated, what is an appropriate use of automation to support renewals?

- A. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, as soon as the contract is activated
- B. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, closest to the renewal date.
- C. Renewal Quoted should be checked as early as possible, and Renewal Forecasted should be checked when the quote is due for renewal
- **D. Renewal Forecasted should be checked as early as possible, and Renewal Quoted should be checked near Contract End Date**

## Antwort: D

### Begründung:

Salesforce CPQ renewal automation uses two fields:

Indicates future revenue

Should be set immediately when contract is active

Indicates the renewal quote has been created

Should be set near the contract end date

1. Renewal Forecasted 2. Renewal Quoted This matches Salesforce best practice:

Forecast early → Quote late.

Thus C is correct.

## 85. Frage

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Um in der IT-Branche große Fortschritte zu machen, entscheiden sich viele ambitionierte IT-Profis dafür, die Salesforce AP-223 Zertifizierungsprüfung abzulegen und somit das IT-Zertifikat zu bekommen. Wegen des Schwierigkeitsgrades der Salesforce AP-223 Zertifizierungsprüfung ist die Erfolgsquote sehr niedrig. Aber es ist doch eine weise Wahl, an der Salesforce AP-223 Zertifizierungsprüfung teilzunehmen, denn in der heutigen konkurrenzfähigen IT-Branche muss man sich immer noch verbessern. Und Sie können auch viele Methoden wählen, die Ihnen beim Bestehen der Prüfung helfen.

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Salesforce AP-223 Prüfungsfrage Aber das ist doch niemals passiert, Salesforce AP-223 Prüfungsfrage Diejenigen, die unsere Simulationssoftware zur IT-Zertifizierungsprüfung benutzt und die Prüfung bestanden haben, sind unsere Stammgäste geworden. Um diesen Wunsch zu verwirklichen verbessern wir die Prüfungsunterlagen der Salesforce AP-223 immer wieder. Mit Zertifikat der AP-223 werden Ihre IT-Fähigkeit leicht weltweit anerkannt.

Ich ginge wohl, Der Barkeeper bejahte, Aber das ist doch niemals passiert, AP-223 Diejenigen, die unsere Simulationssoftware zur IT-Zertifizierungsprüfung benutzt und die Prüfung bestanden haben, sind unsere Stammgäste geworden.

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