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## SAP C-S4CS-2508 Exam Syllabus Topics:

| Topic   | Details  |
|---------|--|
| Topic 1 | <ul style="list-style-type: none"><li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S/4HANA Cloud Public Edition.</li></ul> |
| Topic 2 | <ul style="list-style-type: none"><li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul>                        |
| Topic 3 | <ul style="list-style-type: none"><li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li></ul>   |

|         |   |
|---------|---|
| Topic 4 | <ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>                             |
| Topic 5 | <ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>                               |
| Topic 6 | <ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>                                 |
| Topic 7 | <ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul> |

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q31-Q36):

### NEW QUESTION # 31

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Plan data defined by the user
- B. Dimensions defined by the user**
- C. Versions defined by the user
- D. Attributes defined by the user**

**Answer: B,D**

### NEW QUESTION # 32

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With the zero downtime service
- B. With a separate SAP HANA database**
- C. With Core Data Services
- D. With XML or CSV templates**

**Answer: B,D**

### NEW QUESTION # 33

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Create outbound delivery
- B. Create inbound delivery
- C. Enter vendor invoice
- D. Create billing document
- E. Approve and release purchase order

**Answer: C,D,E**

### NEW QUESTION # 34

Where is the initial list of known integrations documented?

- A. In the Business Driven Configuration Questionnaire
- B. In the Fit-to-Standard Workshops
- C. In the Digital Discovery Assessment
- D. In SAP Cloud ALM

**Answer: C**

### NEW QUESTION # 35

Which of the following SAP Fiori apps are part of the Convergent Billing process? Note: There are 2 correct answers to this question.

- A. Test Billing Document Request API
- B. My Inbox - All Items
- C. Manage Billing Documents
- D. Manage Billing Document Requests

**Answer: A,D**

### NEW QUESTION # 36

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