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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q26-Q31):

NEW QUESTION # 26

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Enabling business transformation and continuous excellence.
- B. Enhancing customer service and managing digital supply chain.
- C. Improving financial management and material management.
- D. Expanding product offerings and portfolio management.

Answer: A

Explanation:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference: SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.

C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.

D: Financial and material management belong to SAP S/4HANA core ERP modules.

Verified Correct answer: A: Enabling business transformation and continuous excellence.

NEW QUESTION # 27

What is the primary function of SAP Signavio Process Insights?

- A. It is the collaborative process mining solution for experience data analysis.
- B. It is the single source of truth for business processes within any organization.
- C. It performs cloud-based professional process modeling based on best practices content.
- **D. It analyses SAP processes to identify process weaknesses and improvements.**

Answer: D

Explanation:

SAP Signavio Process Insights is part of the SAP Signavio Business Transformation Suite and focuses on analyzing SAP business processes using live system data. It automatically identifies inefficiencies, bottlenecks, and opportunities for process improvement across SAP ERP and S/4HANA systems.

"SAP Signavio Process Insights analyzes SAP system data to identify process performance issues, weaknesses, and areas for improvement while providing recommendations for optimization." Reference:

It provides actionable process metrics, benchmarks against best practices, and suggestions for transformation initiatives.

"The solution offers automated process analysis and best-practice-based insights to help organizations achieve continuous improvement and business excellence." Incorrect Options:

A: Process mining is a function of SAP Signavio Process Intelligence, not Process Insights.

C: Process modeling is handled by SAP Signavio Process Manager.

D: "Single source of truth" is best represented by SAP Signavio Collaboration Hub.

Verified Correct answer: B: It analyses SAP processes to identify process weaknesses and

NEW QUESTION # 28

How can organizations leverage SAP Business Transformation Management solutions to address challenges in a transformation?

- **A. By offering tailored recommendations and leveraging data-driven insights for process improvement.**
- B. By avoiding collaboration with stakeholders and external experts.
- C. By limiting communication and feedback channels within the organization.
- D. By providing limited transparency and access to relevant process data.

Answer: A

Explanation:

SAP Business Transformation Management (BTM) Solutions - including SAP Signavio, SAP LeanIX, and WalkMe - are built to tackle transformation challenges by providing data-driven insights, personalized recommendations, and collaboration tools.

"SAP BTM solutions enable organizations to leverage analytics, benchmarking, and AI-driven recommendations to overcome transformation challenges and improve process performance." Reference:

These tools help organizations identify inefficiencies, model target states, and manage change efficiently. They also enable data transparency across business processes and IT systems, supporting faster, evidence-based decisions.

"By combining data-driven insights with tailored recommendations, SAP BTM helps organizations continuously improve their transformation outcomes." Incorrect Options:

A, B, and C describe obstacles that BTM solutions are designed to eliminate - not promote.
Verified Correct answer: D: By offering tailored recommendations and leveraging data-driven insights

NEW QUESTION # 29

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. Both solutions focus on transforming businesses from a current state to a future state.
- B. We can reduce the time for financial reporting by 70% on average.
- C. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- D. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.

Answer: A,D

NEW QUESTION # 30

What is the SAP Signavio Process Manager?

- A. A software for managing customer relationships and sales pipelines.
- B. A cloud-based tool for designing, modeling, and improving business processes.
- C. An analytics solution for process mining and data analysis.
- D. A tool for automating financial transactions in ERP systems.

Answer: B

Explanation:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

NEW QUESTION # 31

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