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### SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• <b>System Landscapes and Identity Access Management:</b> This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops:</b> This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Data Migration and Business Process Testing:</b> This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options:</b> This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Extensibility and Integration:</b> This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• <b>Organizational Units and System Data for Sales:</b> This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• <b>Solution Processes Implementation for Analytics:</b> This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>• <b>Solution Processes Implementation for Core Sales:</b> This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>• <b>Artificial Intelligence in Sales:</b> This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q42-Q47):

### NEW QUESTION # 42

In a predictive model, what does the predictive power measure?

- A. The ability to have the same level of performance on every new dataset
- B. The percentage of correct responses in the output dataset
- C. The quantity of predictions that can be realized in the unit of time
- **D. The ability of the input parameters to explain the target**

**Answer: D**

### NEW QUESTION # 43

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app? Note: There are 2 correct answers to this question.

- **A. SAP Business Application Studio**
- **B. SAP Build**
- C. SAP HANA Cloud
- D. SAP Cloud Portal Service

**Answer: A,B**

Explanation:

Extensibility and integration

**NEW QUESTION # 44**

What must you create when you build an integration scenario using the SAP Fiori Communication Management apps in SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. Communication arrangement
- B. Communication system
- C. Communication API
- D. Communication interface

**Answer: A,B**

Explanation:

Data Migration and Business process Testing

**NEW QUESTION # 45**

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Sales order
- B. Quantity contract
- C. Delivery document
- D. Billing document

**Answer: A,D**

**NEW QUESTION # 46**

How does an implementation consultant support customer experts during Fit-too-Standard workshops? Note: There are 2 correct answers to this question.

- A. Highlight areas that require configuration or customization decisions.
- B. Conduct end-user training on active scope items.
- C. Determine set up instructions for customer-driven integrations.
- D. Demonstrate SAP Best Practice business processes in the starter system.

**Answer: A,D**

**NEW QUESTION # 47**

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