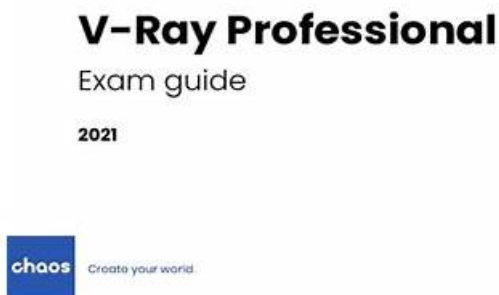


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Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q148-Q153):

NEW QUESTION # 148

Lake Tahoe Bank would like to restrict their Financial Services Cloud users from viewing certain types of milestones that might be irrelevant to their customers or might cause negative sentiment. How can the Salesforce Admin implement such a requirement?

- A. The Salesforce Admin can manage sensitive Life Events using Permission Sets.
- B. The Salesforce Admin can hide the life Event or Business Milestone type, by removing it from the Event Type picklist.
- C. The Salesforce Admin can manage sensitive Life Events using sharing rules.
- **D. The Salesforce Admin can hide sensitive Life Events on the Life Events component on the Lightning Page using the Properties pane.**

Answer: D

Explanation:

The Salesforce Admin can hide sensitive Life Events on the Life Events component on the Lightning Page using the Properties pane. The Life Events component is a Lightning component that displays a timeline of life events and business milestones for a client or a group. The Admin can use the Properties pane to customize the component and select which event types to show or hide on the timeline.

NEW QUESTION # 149

Salesforce provides a robust set of automation features to help save time and resources. For example, a system administrator can use Flow Builder to automate most of an organization's repetitive business processes. Which use case is a suitable fit for Flow Builder?

- A. Coordinate multiple flows and assign them to multiple teams or individuals.
- B. Suggest offers and actions to users that are tailored to meet an organization's unique business criteria.
- C. Perform an operation for more records than schedule-triggered flows allow.
- **D. Collect input from internal users with a form placed on a Lightning page or launched by a button.**

Answer: D

Explanation:

A suitable use case for Flow Builder is to collect input from internal users with a form placed on a Lightning page or launched by a button. Flow Builder is a tool that allows users to automate business processes by building flows that guide users through screens, execute logic, manipulate data, and interact with Salesforce and external systems. By using Flow Builder, the system administrator can create a flow that collects input from internal users with a form and performs actions based on the input.

NEW QUESTION # 150

A Salesforce administrator updating a record page to add a Chatter component to the Action Plan Lightning record page is unable to find the Chatter components for selection.

What is the reason for this?

- A. Salesforce is yet to roll out Chatter for the Action Plan object.
- B. Admin users have to be assigned the Action Plans permission set.
- **C. Feed tracking has to be enabled for the Action Plan object.**
- D. Chatter has to be enabled for Action Plans via Chatter settings in setup.

Answer: C

Explanation:

Feed tracking has to be enabled for the Action Plan object in order to add a Chatter component to the Action Plan Lightning record page. Feed tracking allows you to see updates on records in Chatter feeds. You can enable feed tracking for custom objects, such as Action Plan, from the setup menu. Once feed tracking is enabled, you can add Chatter components, such as Feed or Publisher, to the record page using the Lightning App Builder. References: [Feed Tracking], [Chatter Components]

NEW QUESTION # 151

Which three types of preassembled flows can be utilized from the Financial Services Cloud (FSC) packages and the Lightning Flow for FSC package?

- A. Mortgage flow
- B. Commercial Banking flow
- C. Insurance flow
- D. Institutional Banking flow
- E. Retail Banking flows

Answer: A,C,E

Explanation:

The Financial Services Cloud (FSC) packages and the Lightning Flow for FSC package provide preassembled flows that can be utilized to automate common financial services processes. The types of preassembled flows are:

Retail Banking flows: These flows enable retail banking customers to perform various self-service tasks, such as activating or closing a card, ordering checks, updating communication preferences, disputing transactions, and more¹.

Insurance flow: This flow allows insurance customers to initiate the first notification of loss (FNOL) for an insurance policy².

Mortgage flow: This flow helps mortgage customers to capture their financial information, such as assets, liabilities, income, and expenses, as part of the financial discovery process³.

References:

Financial Services Cloud Flows

Lightning Flow for Financial Services

Retail Banking Flows

Insurance Flow

Mortgage Flow

NEW QUESTION # 152

An administrator is logged into Data Loader with their own credentials to insert new Business Account records into their Salesforce environment. They forget to specify the Account Owner field in the import file.

Assuming there are no other issues, what should happen when the administrator uploads the import file?

- A. The import will succeed, and the administrator will be prompted to select a user.
- B. The import will fail, since all records in Salesforce must have an owner.
- C. The import will succeed, and the Account Owner field will be left blank.
- D. The import will succeed, and the administrator will be named as the default Account Owner.

Answer: D

Explanation:

When using Data Loader to insert new records into Salesforce, if the Account Owner field is not specified in the import file, the default owner will be the user who is logged into Data Loader. In this case, since the administrator is logged into Data Loader with their own credentials, they will be assigned as the owner of all the new Business Account records. This behavior is consistent with the standard Salesforce rule that every record must have an owner.

References:

About Data Loader

Mass update Account ownership with Data Loader

NEW QUESTION # 153

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