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CISI International Certificate in Wealth & Investment Management Sample Questions (Q134-Q139):

NEW QUESTION # 134

A stockbroking firm receives both buy and sell orders for the same security but from different clients. How can they best avoid a conflict of interest?

- A. Place orders as they are received from the clients
- B. Openly disclose all orders received to the clients
- C. Withdraw their services for the transaction
- D. Process the sell orders before the buy orders

Answer: A

Explanation:

* Avoiding Conflicts of Interest:

* By placing orders in the order they are received, the firm ensures fairness and transparency.

* This approach avoids any preferential treatment and complies with regulatory obligations.

* Elimination of Other Options:

- * A: Withdrawing services would not address the conflict and is impractical.
- * C: Disclosing orders breaches confidentiality agreements.
- * D: Prioritizing sell orders introduces bias and conflict.

References:

- * ICWIM Module 5: Discussion on ethics and conflict of interest mitigation in trading.

NEW QUESTION # 135

Which of the following is categorised as a soft commodity?

- **A. Lumber**
- B. Copper
- C. Natural gas
- D. Oil

Answer: A

Explanation:

Performance attribution analysis evaluates the performance of a portfolio by breaking it into components attributed to specific investment decisions. These include:

- * Asset Allocation: The decision on the proportion of the portfolio allocated to different asset classes (e.g., stocks, bonds).
- * Sector Choice: Selecting specific sectors (e.g., technology, healthcare) within asset classes.
- * Security Selection: Choosing individual securities within the selected sectors.

Risk analysis, while critical for investment management, is not typically part of standard performance attribution frameworks.

References:

- * International Certificate in Wealth & Investment Management: Portfolio performance evaluation section.
- * Standard attribution models: Brinson, Hood, and Beebower model widely used in performance attribution.

NEW QUESTION # 136

A company recently increased its earnings per share figure by 10%. This means that the company's:

- A. Market share has risen
- B. Share base has widened
- C. P/E ratio has increased
- **D. Ability to pay dividends has improved**

Answer: D

Explanation:

An increase in earnings per share (EPS) indicates improved profitability on a per-share basis. This enhances the company's ability to distribute dividends to shareholders, assuming a consistent payout ratio.

- * Widened share base (A): This would typically dilute EPS, not increase it.
- * Market share (C): Market share is unrelated to EPS; it is about the company's competitive position.
- * P/E ratio (D): While EPS affects valuation, a rise in EPS does not guarantee a P/E increase.

References:

- * International Certificate in Wealth & Investment Management: Financial ratios and their implications.
- * EPS as a metric of profitability and dividend-paying capacity.

NEW QUESTION # 137

Which index could be used to measure inflation from the perspective of the seller?

- A. Retail Price Index (RPI)
- B. Inflation Price Index
- **C. Producer Price Index (PPI)**
- D. Consumer Price Index (CPI)

Answer: C

Explanation:

The Producer Price Index (PPI) measures inflation from the perspective of businesses (producers), reflecting the cost of goods before they reach consumers.

* Why PPI?

* It tracks wholesale prices and raw material costs.

* Helps predict future consumer price inflation (CPI).

* Difference Between PPI & CPI:

* CPI measures inflation from the consumer's perspective (retail prices).

* PPI measures inflation from the producer's perspective (wholesale prices).

Reference: UK Office for National Statistics (ONS), CFA Institute (Inflation Indicators).

NEW QUESTION # 138

When investors wish to sell units in mutual funds, there is a risk of the fund being gated. Why might this happen?

- A. To allow fund managers to raise enough funds to pay out to those wishing to sell their units
- B. To ensure that the commission as a proportion of the fund remains small
- C. To ensure any tax deferral benefits are not lost
- D. Because the investor has not held the units past the 'lock-in' period

Answer: A

Explanation:

* Fund Gating:

* Gating occurs when fund managers temporarily restrict redemptions to protect the remaining investors and ensure liquidity.

* This allows the fund to sell illiquid assets to generate sufficient cash for redemptions.

* Elimination of Other Options:

* A: Tax deferral benefits are irrelevant to gating.

* B: Commission proportions are unrelated to liquidity.

* C: Lock-in periods are predetermined and not linked to gating.

References:

* ICWIM Module 3: Focus on fund structures and liquidity management.

NEW QUESTION # 139

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