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C-TB120-2504 practice questions and pass it with confidence. As far as the top features of C-TB120-2504 exam dumps are concerned, these SAP C-TB120-2504 latest questions are real and verified by SAP C-TB120-2504 certification exam experts. With the SAP C-TB120-2504 Practice Test questions you will get everything that you need to learn, prepare and get success in the final SAP Certified Associate - SAP Business One certification exam.

SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q73-Q78):

NEW QUESTION # 73

You are browsing documents and encounter a document with the status Draft for Document Update [Pending]. What does this mean in the context of an approval process?

- A. Document was approved but has not yet been saved by the originator.
- B. A document with status Draft for Document Update was approved and can now be added by the originator.
- C. Document in approval process was canceled by the originator and now cannot be added or updated.
- D. Originator has made a change to a document and document now meets criteria for an approval

Answer: D

NEW QUESTION # 74

The accountant wants to see a breakdown of customers' balances by country in the financial reports. How can this be set up and which report should be used?

- A. Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.
- B. Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- C. Set up an accounts receivable control account for each country and use the profit and loss report.
- D. Set up an accounts receivable control account for each country, and use the balance sheet report.

Answer: D

NEW QUESTION # 75

You need to record a balance transfer between two customers.

How do you select each customer in the journal entry? Note: There are 2 correct answers to this question.

- A. Press Tab and choose from the list of business partners.
- B. Press Ctrl+Tab to select from the list of business partners.
- C. Choose the list of business partners from the context menu.
- D. Double click to select from the list of business partners.

Answer: B,C

NEW QUESTION # 76

A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap.

Which functionality can help the company track sales performance of items for overlapping market segments?

- A. Item Properties
- B. Customer Groups
- C. Customer Type
- D. Item Groups

Answer: A

NEW QUESTION # 77

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy.

How can you set up these discounts?

- A. Define a new price list with a factor of 2.
- B. Create a discount group.
- C. Use the special prices for business partners.
- D. Create a specific blanket agreement.

Answer: C

NEW QUESTION # 78

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