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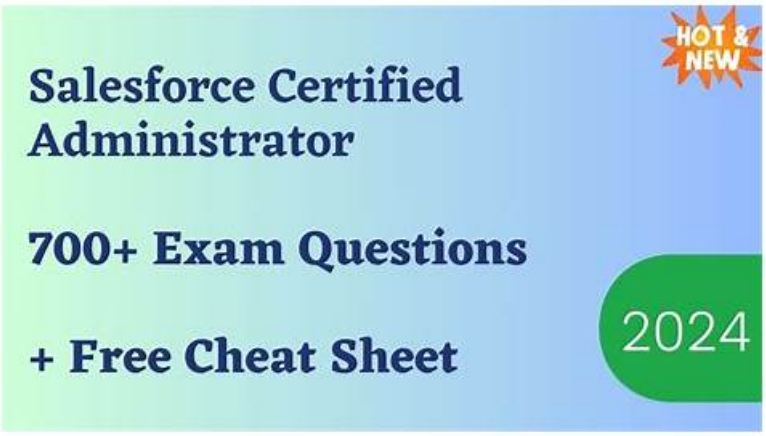

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Salesforce Certified Administrator Sample Questions (Q158-Q163):

NEW QUESTION # 158
An Administrator at DreamHouse Realty wants an easier way to assign an agent capacity and skill set. Which feature should the administrator enable to meet this requirement?

- A. Omni-Channel
- B. Escalation Rules

- C. Territory Management
- D. Knowledge Management.

Answer: A

Explanation:
Explanation
To assign agent capacity and skill set, the administrator should enable Omni-Channel, which is a feature that allows agents to work on multiple cases or chats at once based on their availability and expertise.
Omni-Channel can route work items to agents based on their predefined capacity and skills, ensuring that they are working on the right tasks at the right time. Knowledge Management, Escalation Rules, and Territory Management are not related to agent capacity and skill set. References:
https://help.salesforce.com/s/articleView?id=sf.omnichannel_overview.htm&type=5

NEW QUESTION # 159
Universal Containers has three separate lines of business. Each line has specific fields that must be displayed to users. However, the fields needed by the sales team are different than the fields needed by the service team.
How should the administrator configure this requirement?

- A. Create six record types, each with 1 page layout.
- B. Create one record type with six Page Layouts.
- C. Create two record types, each with 3 page layouts.
- D. Create three record types, each with 2 page layouts.

Answer: D

Explanation:
Explanation
A record type is a feature that allows administrators to offer different business processes, picklist values, page layouts, etc., todifferent users based on their profile or role. A page layout is a feature that allows administrators to control how fields, related lists, buttons, etc., are arranged on a record detail or edit page for each object. In this case, since Universal Containers has three separate lines of business with specific fields for each line; and since sales team needs different fields than service team; the administrator should create three record types for each line of business; and create two page layouts for each record type - one for sales team and one for service team. References:
https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5https://help.salesforce.com/s/a

NEW QUESTION # 160
The administrator are Cloud Kicks created a new field for tracking returns on their new cloud shoe. A user has submitted case to the administrator indication that the new field is unavailable.
Which two steps should an administrator do to troubleshoot this issue?
Choose 2 answers

- A. Run the setup audit trail for the organization.
- B. Update the organization wide default for theobject.
- C. Review the field level security of the field for the user profile
- D. Ensure that the page layout for the user's profile has been updated.

Answer: C,D

Explanation:
Explanation
Page layout and field level security are two factors that determine whether a user can see a new field on a record. To troubleshoot this issue, the administrator should ensure that the page layout for the user's profile has been updated to include the new field and that the field level security of the field for the user profile allows read or edit access. References:
https://help.salesforce.com/s/articleView?id=sf.customize_layoutoverview.htm&type=5https://help.salesforce.co

NEW QUESTION # 161
A sales rep has left the company and an administrator has been asked to re-assign all their accounts and opportunities to a new

salesrep and keep the teams as is.
Which tool should an administrator use to accomplish this?

- A. Data Import Wizard
- B. Data Loader
- C. Dataloader.io
- D. Mass Transfer Tool

Answer: D

Explanation:
Explanation
The mass transfer tool allows you to transfer up to 250 records at a time from one user to another user while keeping the existing team members intact. You can access this tool from Setup by entering Mass Transfer Records in the Quick Find box.
References:https://help.salesforce.com/s/articleView?id=sf.mass_transfer_overview.htm&type=5

NEW QUESTION # 162
What data loss considerations should an administrator keep in mind when changing a custom field type from Text to Picklist?
Choose 2 answers

- A. Auto updates will be made to Visualforce references to prevent data loss.
- B. Assignment and escalation rules may be affected.
- C. Any list view based on the custom field is deleted.
- D. There will be no data loss with use of a global value set.

Answer: B,C

Explanation:
Explanation
Two data loss considerations when changing a custom field type from Text to Picklist are:
Assignment and escalation rules may be affected, because the values in the picklist may not match the values that were previously entered in the text field, and the rules may not trigger as expected.
Any list view based on the custom field is deleted, because the filter criteria for the list view may not be valid for the new field type, and the list view cannot be displayed. There will be no data loss with use of a global value set or auto updates to Visualforce references, because these are not related to changing a custom field type from Text to Picklist. References:
https://help.salesforce.com/s/articleView?id=sf.fields_changing_type_considerations.htm&type=5

NEW QUESTION # 163
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