

SAP C_TS462_2023 Dump File, Valid C_TS462_2023 Test Book



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Holding a C_TS462_2023 certification in a certain field definitely shows that one have a good command of the C_TS462_2023 knowledge and professional skills in the related field. However, it is universally accepted that the majority of the candidates for the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales exam are those who do not have enough spare time and are not able to study in the most efficient way. Our C_TS462_2023 Study Materials solve this problem perfectly for you with high-efficiency and you will know if you can just have a try!

SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 2	<ul style="list-style-type: none">• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 3	<ul style="list-style-type: none">• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 4	<ul style="list-style-type: none">• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q23-Q28):

NEW QUESTION # 23

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up calculation type B (fixed amount) for the freight charge.
- B. Assign a group condition routine to the freight charge.
- C. Set up the freight charge as a header condition.
- **D. Set up condition type groups for the freight charge.**

Answer: D

Explanation:

Billing Process and Customizing

NEW QUESTION # 24

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in the quotation. If it is copied from the sold-to party, it must be in the sold-to party language. What must you do?

Note: There are 3 correct answers to this question.

- **A. Include the text type with an appropriate access sequence in the text determination procedure.**
- B. In the access sequence, set the partner function language for this text to "sold-to party".
- **C. Assign an appropriate text type to the sales document type.**
- **D. Assign the text determination procedure to the sales document type.**
- E. Ensure that the access sequence reads the sold-to party text first.

Answer: A,C,D

Explanation:

To ensure that a header text is automatically copied from the sold-to party to a sales order when it's not found in the quotation, and that it's in the sold-to party's language, you should:

A . Assign an appropriate text type to the sales document type: This ensures that the text field is available and can be populated in the sales document.

D . Include the text type with an appropriate access sequence in the text determination procedure: The access sequence specifies where the system looks for the text, starting with the quotation and then moving to the sold-to party if the text is not found in the quotation.

E . Assign the text determination procedure to the sales document type: This links the text determination rules, including the access sequence and text types, to the specific sales document type being used, ensuring that the text copying behavior is applied whenever a sales order of this type is created.

NEW QUESTION # 25

Which channels are supported by BRF+ output management? Note: There are 3 correct answers to this question.

- A. Fax
- B. DALE
- **C. Print**
- **D. E-mail**
- **E. XML**

Answer: C,D,E

Explanation:

Channels supported by BRF+ output management include:

- B . Print: Traditional paper-based documents.
- C . XML: Electronic data interchange format.
- D . E-mail: Electronic mailing of documents.

NEW QUESTION # 26

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- **A. Set up condition tables and assign them to the relevant access sequences.**
- **B. Set up condition types and assign them to the relevant pricing procedure.**
- C. Set up the pricing procedure and assign it to the relevant sales document type.
- D. Set up condition tables and assign them to the relevant condition types.

Answer: A,B

NEW QUESTION # 27

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- A. With the app, a user can set default billing blocks for sales documents.
- **B. With transaction VF04, a user can generate a log for the collective run.**
- C. With transaction VF04, a user can cancel a collective billing run.
- **D. With the app, a user can block the automatic posting of billing documents.**

Answer: B,D

Explanation:
Billing Process and Customizing

NEW QUESTION # 28

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