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Salesforce Certified Administrator Sample Questions (Q156-Q161):

NEW QUESTION # 156
The administrator at cloud kicks has been told that users are unable to add repeating tasks in salesforce.
Which two solutions the administrator use to ensure users are able to do this?
Choose 2 Answers

- A. Disable shares Activities.
- B. Add create Recurring series of Tasks field on Page Layouts
- C. Turn on Task Notifications service.

- D. Enable creation of Recurring Tasks in Activity Settings

Answer: B,D

Explanation:
Explanation
To enable users to add repeating tasks in Salesforce, the administrator needs to do two things: first, enable the creation of recurring tasks in activity settings under setup; second, add the create recurring series of tasks field on the page layouts for tasks. This will allow users to create a series of tasks that repeat based on a specified frequency and end date.
References:https://help.salesforce.com/s/articleView?id=sf.tasks_repeating.htm&type=5

NEW QUESTION # 157
Cloud kicks wants to track shoe designs by products. Shoe designs should be unable to be deleted, and there can be multiple design for one product across various stages.
Which two steps should the administration configure to meet this requirement?
Choose 2 answers

- A. Configure a Custom Lookup Field for shoe design on the product object.
- B. Add a custom master detail field for shoe design on the Product Object.
- C. Create a Custom Object for shoe design.
- D. Use the Standard Object for designs.

Answer: B,C

Explanation:
Explanation
Custom object and master detail field are two steps that should be configured to meet this requirement.
Custom object can be used to create a new object for shoe design that can store information about different designs and stages.
Master detail field can be used to create a relationship between Product and Shoe Design that prevents deletion of Shoe Design records and allows multiple designs for one product. References:
https://help.salesforce.com/s/articleView?id=sf.customize_customobjects.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION # 158
Ursa Major Solar has its business hours set from 9:00 AM to 5:00 PM for the reps that are on pacific time. The reps on Eastern Time need business hours set to start 3 hours earlier to cover for support.
How should an administrator solve for this issue?

- A. Create one set of business hours per time zone.
- B. Adjust the currant business hours to accommodate the Eastern Time Zone.
- C. Allow the reps to set business hours manually.
- D. Set temporary business hours for each time zone.

Answer: A

NEW QUESTION # 159
Cloud Kicks (CK) has new administrator who is asked to put together a memo detailing salesforce uses to budget for upcoming license purchases.
Where Should the administrator go to find out what type of licenses CK Has purchased and how many are available.

- A. Usage based entitlement related list in company information.
- B. User Management settings in setup.
- C. Search for licenses types in setup.
- D. User Licenses Related List in Company information.

Answer: D

Explanation:

Explanation

The User Licenses related list in Company Information shows the types of licenses that have been purchased for an org and how many are available or used. It also shows the expiration date of each license type if applicable. This information can help administrators plan for license purchases and manage user access.

Searching for license types in setup does not show how many licenses have been purchased or how many are available or used. User Management settings in setup does not show license information either, but rather settings related to user login, session, identity, etc. Usage-based entitlement related list in company information shows information about usage-based licenses such as API requests or sandboxes, but not user licenses.

References:https://help.salesforce.com/s/articleView?id=sf.users_understanding_license_types.htm&type=5

NEW QUESTION # 160

Once an opportunity reaches the negotiation stage at cloud kicks, The Amount fields becomes required for sales users. Sales managers need to be able to move opportunities inti this stage without knowing the amount.

How should the administrator require this field during the negotiation stage for sales users but allow their managers to make changes?

- A. Make the field required for all users.
- B. Create to formula field to fill in the field for managers.
- C. Assign the administrator profile to the managers.
- D. Configure a validation rule to meet the criteria.

Answer: D

Explanation:

Explanation

To require the Amount field during the negotiation stage for sales users but allow their managers to make changes, the administrator should configure a validation rule that checks if the user profile is not a sales manager, the stage is negotiation, and the amount is blank. This will prevent sales users from saving the record without entering an amount, but allow sales managers to do so. Making the field required for all users will not meet the requirement. Creating a formula field or assigning the administrator profile to the managers will not affect field requirement. References:
https://help.salesforce.com/s/articleView?id=sf.validation_rules_overview.htm&type=5

NEW QUESTION # 161

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