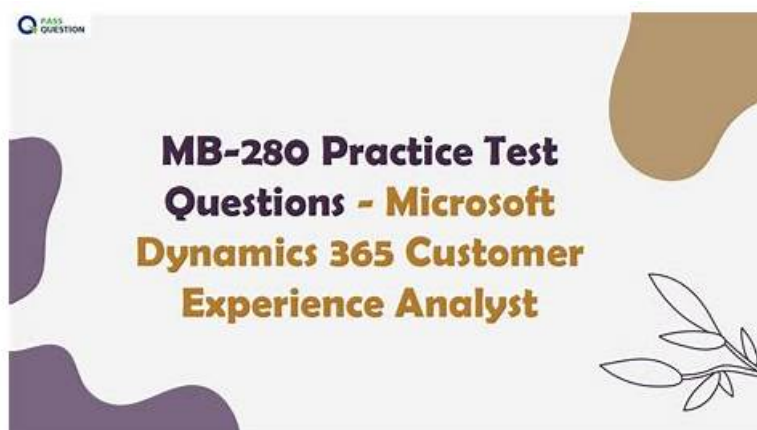


MB-280受験方法 & MB-280試験準備



P.S. JPNTTestがGoogle Driveで共有している無料かつ新しいMB-280ダンプ: https://drive.google.com/open?id=1yoO_elWOgRWGDDC7uw-vqW-SFzwl7pW6

過去数年にわたって、何百人もの業界の専門家を集め、数え切れないほどの困難を克服し、最終的に完全な学習製品であるMB-280テスト回答を作成しました。カスタマーサービスは24時間ご利用いただけます。メールまたはオンラインでいつでもご連絡いただけます。さらに、MB-280テストトレントを購入するためのすべての顧客情報は、厳重に機密保持されます。お客様のプライバシーを第三者に開示することも、営利目的で使用することもありません。次に、製品の詳細を紹介します。

Microsoft MB-280 認定試験の出題範囲:

トピック	出題範囲
トピック 1	• Dynamics 365 Sales でのセキュリティとカスタマイズの実装: このセクションでは、Dynamics 365 Sales Professional 向けの Dynamics 365 Sales 内でのセキュリティ対策とカスタマイズ オプションの実装について説明します。
トピック 2	• データベースとモデル駆動型アプリの構成とカスタマイズ: このセクションでは、ビジネス ニーズを満たすためにデータベースとモデル駆動型アプリを構成およびカスタマイズする Dynamics 365 Sales Professional の機能について説明します。
トピック 3	• Dynamics 365 App for Outlook を実装する: このセクションでは、Dynamics 365 と Outlook の統合に重点を置いて、Dynamics 365 Sales Professional の生産性を向上させ、販売プロセスを合理化します。
トピック 4	• Dynamics 365 Sales 機能の拡張と強化: Dynamics 365 Sales プロフェッショナル向けに、このセクションでは、Power Platform ツールを使用して Dynamics 365 Sales 機能を拡張し、他のアプリケーションと統合する機能を評価します。

>> MB-280受験方法 <<

MB-280試験準備 & MB-280日本語試験情報

テストMB-280の認定に合格すると、あなたの就労能力が社会から認められ、良い仕事を見つけることができます。MB-280クイズトレントを習得して試験に合格した場合。同僚、上司、親relative、友人、社会から尊敬されます。総じて、MB-280テスト準備を購入すると、試験に合格するだけでなく、キャリアと将来についての夢を実現するのに役立ちます。ですから、MB-280試験の教材を購入してすぐに行動を起こすことをheしないでください。

Microsoft Dynamics 365 Customer Experience Analyst 認定 MB-280 試験問

題 (Q131-Q136):

質問 # 131

In the weeks leading up to the holiday season, the marketing department sets up a new segment-based journey.

The journey sends a marketing email to all wine enthusiasts who meet the following requirements:

1. The wine enthusiasts have a recorded wine order against their contact record.
2. The wine enthusiasts live in Europe.

You need to ensure that newly added wine enthusiasts also receive this email automatically.

How should you set up the segment?

- A. Create a segment using refresh rate: Automatic Refresh.
- B. Create a segment and add contacts through an included members group.
- C. Create a segment and set the refresh rate to Static Snapshot.
- D. Create a segment and add a group through Behavioral data.

正解: A

質問 # 132

You are implementing Dynamics 365 Customer Insights - Data as the company's Customer Data Platform. You set up the data sources and start the unification process. You need to identify the primary table within the Matching conditions page.

Which two criteria should you use to determine the primary table? Each correct answer presents a complete solution. Choose two.

NOTE: Each correct selection is worth one point.

- A. Choose the Dynamics 365 contact table when this is available as the data source.
- B. Choose the table that has several attributes in common with other tables.
- C. Choose the table with the most complete and reliable profile data about your customers.
- D. Choose the table that has the most related tables.

正解: A、C

解説:

When determining the primary table in Customer Insights during the unification process, the goal is to choose the table that provides the most robust and accurate customer profile information.

Criterion A is crucial because having complete and reliable customer profile data ensures that the unified profile is accurate and comprehensive.

Criterion C is recommended by Microsoft when using Dynamics 365 data, as the contact table often serves as the primary source of customer information within the Dynamics 365 ecosystem.

While tables with many related tables or common attributes with other tables may provide supplementary information, they do not necessarily constitute the primary source for reliable customer data.

質問 # 133

Hotspot Question

A company sends its salespeople to trade shows to meet potential customers. One day after the trade shows, the salespeople currently send a follow-up email manually to the potential customers they met. They would like a task to remind them to call the potential customers a week after that.

You need to increase the follow-up rate for salespeople after a tradeshow.

Which actions should you take? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

正解:

解説:

Explanation:

Automate the tradeshow follow-up process: Implement sequences - This helps automate tasks such as sending follow-up emails and setting reminders for salespeople.

Ensure that the process applies only to tradeshow leads: Use segments - This filters the leads specifically generated from tradeshow, ensuring the process applies only to them.

Ensure proper timing of activities: Set relative due date - This will ensure tasks, such as a follow-up call, are scheduled at

appropriate intervals (e.g., a week after the email).

質問 # 134

You are implementing Dynamics 365 Customer Insights - Data as the company's Customer Data Platform. You set up the data sources and start the unification process.

You need to identify the primary table within the Matching conditions page.

Which two criteria should you use to determine the primary table? Each correct answer presents a complete solution. (Choose two.)

NOTE: Each correct selection is worth one point.

- A. Choose the Dynamics 365 contact table when this is available as the data source.
- B. Choose the table that has several attributes in common with other tables.
- C. Choose the table with the most complete and reliable profile data about your customers.
- D. Choose the table that has the most related tables.

正解: A、C

解説:

Choose the table with the most complete and reliable profile data about your customers: The primary table should contain the most accurate and complete information to serve as the foundation for matching records across different sources.

Choose the Dynamics 365 contact table when this is available as the data source: The contact table in Dynamics 365 is a logical choice for the primary table when it's available because it likely contains the core customer profile data that can be unified with other data sources.

質問 # 135

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You are reviewing a Dynamics 365 implementation for your customer.

During the review, the customer tells you that they want a central search function which displays results by relevance.

You need to prepare to configure Dataverse search for the implementation.

Solution: Recognize that when you enable Dataverse search, it is enabled for all model-driven apps.

Does this meet the goal?

- A. No
- B. Yes

正解: A

解説:

Correct:

* Recognize that when you enable Dataverse search, it is enabled for all model-driven apps.

Turning on Dataverse search allows global search in all model-driven apps in that environment and allows generative AI experiences to work.

Incorrect:

* Ensure that any tables you wish to display results from are included in the model-driven apps.

* Ensure that you add columns to the search criteria by editing the Advanced Find view for each table.

Reference:

<https://learn.microsoft.com/en-us/power-platform/admin/configure-relevance-search-organization>

質問 # 136

.....

JPNTestのMicrosoftのMB-280試験問題集を購入したら、あなたは人生の最も重要な試験準備のことを実現できます。あなたは最高のトレーニング資料を手に入れました。JPNTestの製品を買ったら、あなた自身のために成功への扉を開きました。あなたは最も小さな努力で最大の成功を取ることができます。

MB-280試験準備: <https://www.jpntest.com/shiken/MB-280-mondaishu>

- [illegible]

無料でクラウドストレージから最新のJPNTest MB-280 PDFダンプをダウンロードする: https://drive.google.com/open?id=1yoO_eIWOgRWGDDC7uw-vqW-SFzwI7pW6