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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	<ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

C-BCSPM-2502 Exam Simulation: SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions & C-BCSPM-2502 Study Guide Materials

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

Why is Spend Management critical for organizations today?

- A. It focuses on reducing the need for supplier collaboration for increased efficiency.
- B. It eliminates the need for automation in procurement processes.
- **C. It enables improved compliance, cost savings, and alignment with sustainability goals.**
- D. It prioritizes short-term savings over long-term strategic benefits.

Answer: C

NEW QUESTION # 12

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- **A. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.**
- B. Reduce the number of business trips to achieve sustainability.
- **C. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.**
- D. Prohibit all non-essential travel to minimize environmental impact.
- **E. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.**

Answer: A,C,E

NEW QUESTION # 13

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Seamlessly integrates information from spreadsheets into requests
- **B. Generates a list of potential suppliers based on user preferences and historical purchases**
- **C. Suggests AI-driven contract terms**
- D. Generates a list of supplier preferences and locations
- **E. Offers tailored questions for suppliers based on historic sourcing activity**

Answer: B,C,E

NEW QUESTION # 14

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- **A. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.**

- B. It operates independently without integration with other SAP applications or external data sources.
- C. It concentrates on automating basic procurement tasks without the need for integration.
- D. It is primarily used for inventory control and production planning.

Answer: A

NEW QUESTION # 15

How do customers benefit from implementing SAP Ariba?

- A. Expanding the complexity of procurement processes
- B. Expanding on-premise solutions
- C. **Narrowing sourcing for direct materials only**
- D. Increasing focus on manual order processing

Answer: C

NEW QUESTION # 16

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