

New Exam C-S4CS-2502 Braindumps, C-S4CS-2502 PDF Question

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1. You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Outbound delivery
- C. Sales inquiry
- D. Sales order

Answer: D

2. You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Enter an appropriate item in the billing plan of the sales order.
- B. Create a sales order with a dedicated order type.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Mark the down payment checkbox at item level.

Answer: A

3. You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Plant
- B. Shipping point
- C. Payment term
- D. Ship-to party

Answer: B D

4. Which of the following documents can be used as a reference to create debit memo requests? Note:

There are 2 correct answers to this question.

- A. Billing document
- B. Delivery document
- C. Quantity contract
- D. Sales order

Answer: A D

5. Which information must you enter manually in the invoice correction process?

- A. Billing block
- B. Order reason
- C. Return reason
- D. Billing plan

Answer: B

6. During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document.

Which of the following document item characteristics must be identical? Note: There are 2 correct

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No doubt the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) certification is one of the most challenging certification exams in the market. This SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) certification exam gives always a tough time to SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam candidates. The Exam4Docs understands this hurdle and offers recommended and real SAP C-S4CS-2502 exam practice questions in three different formats.

SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.

Topic 2	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 3	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 4	<ul style="list-style-type: none"> This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 6	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> Extensibility and Integration
Topic 8	<ul style="list-style-type: none"> This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 9	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 10	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q13-Q18):

NEW QUESTION # 13

Which of the following analyses can you create from the Manage KPIs and Reports app? Note: There are 3 correct answers to this question.

- A. Lumira Dashboards
- B. Multidimensional Reports
- C. Object Views
- D. Review Booklets
- E. SAC Stories

Answer: A,B,D

NEW QUESTION # 14

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- A. SAP Business Technology Platform
- B. SAP Discovery Center
- C. SAP Cloud ALM
- D. **SAP Business Accelerator Hub**

Answer: D

NEW QUESTION # 15

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create standard procedures from SAP Signavio Process Navigator
- B. To create business processes with a high number of people involved in a pre-defined sequence
- C. To create very simple release or approval procedures
- D. To create cross-product workflow procedures
- E. To create complex, repeated work processes with iterative cycles

Answer: A,B,E

NEW QUESTION # 16

Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Sandbox system
- B. Trial system
- C. **Starter system**
- D. Test system
- E. Development system

Answer: C,D,E

NEW QUESTION # 17

Where do you find industry cloud solutions to address a customer's unique requirement?

- A. SAP Discovery Center
- B. SAP Store
- C. SAP Signavio Process Navigator
- D. **SAP Business Technology Platform**

Answer: D

NEW QUESTION # 18

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