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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q78-Q83):

NEW QUESTION # 78
You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

- A. A distribution rule for each department
- B. A manual distribution rule with a direct allocation
- C. A distribution rule allocated to both departments

Answer: C

NEW QUESTION # 79
Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information.
The marketing director needs to maintain and update the table using an easy to find menu in the system.
What do you recommend?

- A. User-defined Values
- B. User-defined Object
- C. User-defined Field

Answer: B

NEW QUESTION # 80
An accountant needs to record a household payment on a monthly basis. Every month, the payment amount as well as the petty cash and the expense accounts are the same in the journal entry.
What is the best practice to achieve this?

- A. Use posting templates.
- B. Use recurring invoices.
- C. Use recurring postings.
- D. Use journal vouchers.

Answer: C

NEW QUESTION # 81
The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks.
What would you recommend? Note: There are 2 correct answers to this question.

- A. Use the manual numbering series and enter the legacy numbers.
- B. Use the primary series with a prefix for the legacy numbers.
- C. Define a new series starting with the next legacy number.
- D. Use the primary series and change the starting number.

Answer: C,D

NEW QUESTION # 82
In routed production order stages, which stage element can be affected by the routing date calculation field value?

- A. Status
- B. Waiting days
- C. Run time

- D. Start date

Answer: D

NEW QUESTION # 83
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