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## New Nonprofit-Cloud-Consultant Test Vce - High-quality Salesforce Nonprofit-Cloud-Consultant New Braindumps: Salesforce Certified Nonprofit Cloud Consultant Exam

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The Salesforce Certified Nonprofit Cloud Consultant Exam certification exam consists of 60 multiple-choice questions and must be completed within 105 minutes. The passing score for the exam is 65%, and the exam fee is \$200. Nonprofit-Cloud-Consultant Exam is available in English and can be taken online or in person at a testing center.

Earning the Salesforce Nonprofit-Cloud-Consultant certification demonstrates the candidate's expertise in using Salesforce Nonprofit Cloud to manage nonprofit operations. It also highlights the candidate's ability to understand the unique needs and challenges of nonprofits and provide solutions tailored to their requirements. Salesforce Certified Nonprofit Cloud Consultant Exam certification is beneficial for professionals who want to advance their careers in the nonprofit sector and stand out from their peers. Additionally, it provides a competitive edge to consultants, administrators, or developers who want to work with nonprofit clients and help them achieve their goals.

## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q35-Q40):

### NEW QUESTION # 35

A nonprofit organization is using Cases in Salesforce for case management with its clients. The nonprofit organization wants to relate Cases for the same client to each other. How should the consultant advise the organization?

- A. Create a custom object that connects Cases to each other with two Case lookup fields and add a check box field to designate the parent Case.
- B. Use Case Comments and paste the URL of the first Case opened for the client in each new Case related to them
- **C. Use Case Hierarchy to connect all Cases for the client to a parent case and click on View Hierachrt to see the connected Cases**
- D. Create a custom field for an ID number and assign the same number to all cases that need to be connected

**Answer: C**

Explanation:

Using Case Hierarchy is the best way to relate Cases for the same client to each other in Salesforce. This allows the organization to see the connection between various Cases and manage them effectively. Here's how to set it up:

\* Enable Case Hierarchy:

\* Ensure that the Case Hierarchy feature is enabled in your Salesforce org. This is typically enabled by default.

\* Create Parent and Child Cases:

\* When creating or editing a Case, you can specify a parent Case using the "Parent Case" lookup field.

\* For each new Case related to the same client, select the main Case as the parent.

\* View Case Hierarchy:

\* On the Case record page, click on "View Hierarchy" to see all related Cases in a hierarchical view.

\* This allows you to easily track and manage all Cases related to a specific client.

By using Case Hierarchy, you can maintain a clear structure of all Cases related to a client and ensure they are appropriately connected and managed.

"Case Hierarchies" from Salesforce Help: Case Hierarchies

"Managing Cases in NPSP" from Salesforce.org: Case Management

### NEW QUESTION # 36

A nonprofit organization is starting a new program that connects high school youths to college mentors. The organization wants to track this specific relationship in Nonprofit Cloud. How should the organization accomplish this goal?

- A. Create new picklist values for the Role field on the Person Account object.
- **B. Create a new Party Role Relationship that has the Relationship Object Name field set to Contact Contact Relationship.**
- C. Create a new Party Role Relationship that has the Relationship Object Name field set to Account Account Relationship.

**Answer: B**

Explanation:

In Nonprofit Cloud (NPC), individual constituents (like students and mentors) are modeled as Person Accounts. To track relationships between these individuals, Salesforce utilizes the Party Relationship Model

When a consultant needs to define a new type of connection-such as "Mentor" to "Student"-they must configure the Party Role Relationship object. This object defines the metadata for how two parties interact.

Step-by-Step Configuration:

\* Navigate to Party Role Relationships: The consultant creates a new record in this object.

\* Define Roles: You specify the roles involved, such as "Mentor" and "Mentee."

\* Select the Relationship Object: This is the most critical step. Since the relationship is between two individual people (modeled as Person Accounts), the consultant must set the Relationship Object Name field to Contact Contact Relationship.

\* Note: Even though the records are technically Person Accounts, NPC uses the ContactContactRelation object for person-to-person ties.

\* Inverse Relationships: The consultant also defines the inverse role (e.g., if Person A is the Mentor of Person B, then Person B is the Mentee of Person A) to ensure the relationship is visible and logical from both records.

Why Option B is incorrect: Account Account Relationship is used for connections between two Business Accounts (e.g., a "Parent Company" and its "Subsidiary") or between a Person Account and a Business Account (e.g., an "Employee" and their "Employer"). For a mentor-student program where both parties are individual people, Contact Contact Relationship is the architecturally correct

choice for the Party Role Relationship configuration.

### NEW QUESTION # 37

A nonprofit needs to frequently import membership renewal and donation data. Each Import needs a different configuration that will update existing Contacts in addition to creating Opportunities.

Which tool should the consultant recommend?

- A. Salesforce Data Loader
- **B. NPSP Data Importer**
- C. NPSP Batch Data Import
- D. Salesforce Import Wizard

#### Answer: B

Explanation:

To handle frequent imports of membership renewal and donation data, where each import needs a different configuration to update existing Contacts and create Opportunities, the NPSP Data Importer should be recommended:

NPSP Data Importer:

The NPSP Data Importer is specifically designed for nonprofits and supports complex data import needs, including updating existing records and creating new ones.

It allows you to map fields from your import file to Salesforce fields, ensuring data is correctly placed.

Set Up the Import:

Prepare your data in a CSV format.

Go to the NPSP Data Importer app in Salesforce.

Create separate templates for membership renewals and donations to handle different configurations.

Map Fields:

Use the mapping feature to map fields from your import file to the corresponding Salesforce fields.

Ensure that you map fields for Contacts, Opportunities, and any custom fields needed for memberships and donations.

Run the Import:

Upload your data file and run the import process.

Monitor the import progress and check for any errors or discrepancies.

Verify Data:

After the import is complete, verify that the data has been correctly updated and new records have been created as expected.

Check the updated Contacts and newly created Opportunities to ensure data integrity.

Reference:

Salesforce Nonprofit Success Pack (NPSP) documentation on the Data Importer CertGod Nonprofit Cloud Consultant guide

### NEW QUESTION # 38

A nonprofit uses Volunteers for Salesforce. The nonprofit has volunteers who work the same schedule every week. The volunteer manager wants to avoid asking these ongoing volunteers to sign up for the same shift every time.

How should the consultant configure Salesforce to meet the requirement?

- **A. Use the Volunteer Recurrence Schedules in Volunteers for Salesforce to create the volunteers' schedules.**
- B. Use the Job Recurrence Schedule functionality In Volunteers for Salesforce to create the volunteers' schedules.
- C. Enter all volunteer IDs and schedules on a spreadsheet and use an ETL tool to create volunteer hours records In Volunteers for Salesforce.
- D. Install a grid app from the AppExchange to mass enter volunteer hours based on each volunteer's schedule.

#### Answer: A

Explanation:

To configure Salesforce to handle recurring volunteer schedules, the Volunteer Recurrence Schedules feature in Volunteers for Salesforce (V4S) is the ideal solution. Here's a step-by-step guide:

Install Volunteers for Salesforce: If not already installed, you need to install the Volunteers for Salesforce package from the Salesforce AppExchange.

Navigate to Volunteer Jobs: Go to the Volunteers tab and create or select a Volunteer Job that requires a recurring schedule.

Set Up Volunteer Recurrence Schedules:

In the Volunteer Job record, find the "Recurrence Schedules" related list.

Click "New Volunteer Recurrence Schedule."

Define the recurrence pattern, such as weekly, and specify the start and end times for the volunteer shifts.

Assign Volunteers to Recurrence Schedules:

Once the recurrence schedule is created, assign volunteers to this schedule.

Volunteers assigned to a recurrence schedule will automatically be registered for the specified shifts without the need to sign up repeatedly.

Review and Manage:

Periodically review the schedules to ensure they align with any changes in volunteer availability or job requirements.

By using Volunteer Recurrence Schedules, the nonprofit can efficiently manage volunteers who work on a regular basis without needing them to sign up for each shift manually. This feature ensures that the volunteer management process is streamlined and volunteers have a consistent schedule.

Reference:

Salesforce Volunteers for Salesforce Documentation: This official documentation provides detailed instructions on setting up and managing volunteer schedules. Salesforce V4S Documentation.

### NEW QUESTION # 39

A nationally federated nonprofit is implementing a single Salesforce org to provide shared fundraising services to its four regional affiliates. Each affiliate and the national nonprofit must see only its own donor data.

Which Salesforce feature would enable this level of record access?

- A. Role Hierarchy
- B. Criteria-based sharing
- C. Divisions
- D. Record Types

**Answer: B**

Explanation:

To provide each affiliate and the national nonprofit the ability to see only its own donor data in a single Salesforce org, the consultant should use Criteria-based Sharing. Here's why:

\* Criteria-based Sharing:

\* This feature allows for defining sharing rules based on specific criteria, such as record ownership or certain field values.

\* By setting up criteria-based sharing rules, each affiliate and the national nonprofit can be restricted to viewing only the records that meet the specified criteria, such as records tagged with their specific region or affiliate identifier.

Salesforce Sharing and Visibility Guide

Salesforce Criteria-based Sharing Rules Documentation

### NEW QUESTION # 40

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