

# Easily Get SAP C-TB120-2504 Certification



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Taking DumpsMaterials SAP Certified Associate - SAP Business One (C-TB120-2504) practice test questions are also important. These SAP C-TB120-2504 practice exams include questions that are based on a similar pattern as the finals. This makes it easy for the candidates to understand the SAP Certified Associate - SAP Business One (C-TB120-2504) exam question paper and manage the time. It is indeed a booster for the people who work hard and do not want to leave any chance of clearing the C-TB120-2504 exam with brilliant scores.

## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>

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### SAP Certified Associate - SAP Business One Sample Questions (Q15-Q20):

#### NEW QUESTION # 15

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy.

How can you set up these discounts?

- A. Create a discount group.
- B. Create a specific blanket agreement.
- C. Use the special prices for business partners.
- D. Define a new price list with a factor of 2.

**Answer: C**

#### NEW QUESTION # 16

A manager would like to measure compliance for on-time delivery at a glance.

When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.

What would you recommend?

- A. An advanced dashboard in his cockpit
- B. A key performance indicator with an action to open an advanced dashboard
- C. A pervasive dashboard with actions to open additional pervasive dashboards

**Answer: B**

#### NEW QUESTION # 17

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

- A. Copy the sales quotation to a sales order.
- B. Convert the lead to a customer.
- C. Perform an availability check.
- D. Change the status of the sales quotation.

**Answer: B**

#### NEW QUESTION # 18

You have just posted an A/R invoice based on a delivery.

What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A debit to customer account
- B. A credit to sales revenue account



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