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The Manufacturing Cloud Accredited Professional certification is issued by Salesforce and is valid for two years. Manufacturing Cloud Accredited Professional Exam certification demonstrates that the professional has a comprehensive understanding of the Manufacturing Cloud solution and can help businesses optimize their manufacturing operations. Manufacturing Cloud Accredited Professional Exam certification also helps professionals enhance their career prospects by demonstrating their expertise and credibility in the field of manufacturing.

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Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Certification Exam is a certification program designed for professionals who want to demonstrate their knowledge and expertise in Salesforce's Manufacturing Cloud. Manufacturing-Cloud-Professional Exam is designed to test the candidate's understanding of the key concepts and features of Manufacturing Cloud and their ability to apply this knowledge to solve real-world business problems.

## Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q81-Q86):

### NEW QUESTION # 81

Which two options are available to integrate Oracle ERP orders data with Manufacturing Cloud?

- A. Use ANT Migration
- B. Use API integration with custom logic
- C. Use the ERP integration template

- D. Use an AppExchange ISV solution

**Answer: B,D**

Explanation:

Salesforce Manufacturing Cloud can be integrated with Oracle ERP orders data using two options:

Use an AppExchange ISV solution: This option allows you to leverage existing solutions from independent software vendors (ISVs) that are available on the Salesforce AppExchange platform. These solutions are designed to simplify and automate the integration process between Salesforce and Oracle ERP systems. Some examples of AppExchange ISV solutions are rSTAR, DBSync, and Jitterbit.

Use API integration with custom logic: This option allows you to use the Salesforce APIs and the Oracle ERP APIs to create custom logic for integrating the orders data between the two systems. You can use any programming language or tool that supports REST or SOAP web services to build the integration logic. You can also use the MuleSoft Accelerator for Manufacturing, which is a prebuilt integration solution that connects Salesforce Manufacturing Cloud with Oracle ERP Cloud1.

ERP and Salesforce: Everything Manufacturers Need To Know

Integrate Salesforce.com with Oracle Integration Cloud

Oracle Cloud Using the Salesforce Adapter with Oracle Integration Cloud All About Integrating Oracle ERP and Salesforce CRM-  
rSTAR Technologies What Is Manufacturing Cloud? - Salesforce

### NEW QUESTION # 82

How does the time series projection feature in Tableau CRM for manufacturing provide data insights?

- A. It tracks against product margin targets
- B. It tracks inventory utilization for a defined time frame
- C. It tracks performance against account manager targets
- D. It tracks account revenue growth against goals
- E. It tracks product growth trends

**Answer: E**

Explanation:

The time series projection feature in Tableau CRM for manufacturing is designed to track product growth trends. This functionality utilizes statistical order forecasting predictions generated using time series forecasting models, which include order quantity values and order revenue values with a specified confidence level. By focusing on product growth trends, this feature enables manufacturers to analyze and predict future product performance, facilitating informed decision-making and strategic planning .

### NEW QUESTION # 83

Which three actions on the Forecast settings page will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria?

- A. Update the forecast start period
- B. Update the forecast adjustment period
- C. Update the forecast frequency
- D. Update the forecast display duration
- E. Update the forecast formula

**Answer: A,C,D**

### NEW QUESTION # 84

In Salesforce Manufacturing Cloud, why is it important to validate the functionality against business process flows during implementation or system updates?

- A. To improve user adoption and satisfaction by customizing the system to match the organization's unique business requirements
- B. To ensure that the system accurately supports and aligns with the specific manufacturing processes of the organization
- C. To optimize and streamline the manufacturing operations by leveraging the full capabilities of Salesforce Manufacturing Cloud



