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Exam : C_S4CS_2502

**Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition - Sales**

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1 / 3

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Extensibility and Integration
Topic 2	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

Topic 3	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 4	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 5	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 6	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 7	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q29-Q34):

NEW QUESTION # 29

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Scoping
- B. Group currency
- C. Fiscal year variant
- D. Configuration activities

Answer: B,C

NEW QUESTION # 30

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Enter a specific condition in the pricing procedure of the sales order.
- B. Create a sales order with a dedicated order type.
- C. Enter an appropriate item in the billing plan of the sales order.
- D. Mark the down payment checkbox at item level.

Answer: C

NEW QUESTION # 31

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Enter vendor invoice
- B. Create outbound delivery
- C. Create billing document
- D. Approve and release purchase order
- E. Create inbound delivery

Answer: A,C,D

NEW QUESTION # 32

Where do you find industry cloud solutions to address a customer's unique requirement?

- A. SAP Discovery Center
- B. SAP Business Technology Platform
- C. SAP Signavio Process Navigator
- D. SAP Store

Answer: B

NEW QUESTION # 33

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer has made a request for credit
- B. A credit note has been authorized
- C. The customer will receive replacement goods
- D. The customer intends to return goods

Answer: A

NEW QUESTION # 34

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