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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q20-Q25):

NEW QUESTION # 20

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Listing
- B. Price lists
- C. Manage Prices - Sales app
- D. Pricing reports

Answer: B,C

NEW QUESTION # 21

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?
Note: There are 2 correct answers to this question.

- A. Use the Manage Prices - Sales app.
- B. Use the Creation of Pricing Lists app.
- C. Use report COND_AV.
- D. Use the Change condition (VK12) transaction.

Answer: A,D

NEW QUESTION # 22

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account. Which setting causes this behavior?

- A. Exclusion indicator
- B. Condition function
- C. Header condition
- D. Condition class

Answer: D

NEW QUESTION # 23

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Invoicing list scheduling
- B. Payment terms
- C. Billing plan
- D. Billing address

Answer: A,B

NEW QUESTION # 24

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Material
- B. Outbound delivery type
- C. Outbound delivery item category
- D. Shipping point

Answer: B

NEW QUESTION # 25

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