

# Newest Order-Management-Administrator Trustworthy Exam Torrent Offers Candidates Correct Actual Salesforce Salesforce Order Management Administrator Accredited Professional Exam Products



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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>

Topic 4	<ul style="list-style-type: none"> <li>• <b>User Experience and Customization:</b> This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Process Automation and Integrations:</b> This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li> </ul>

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## **Order-Management-Administrator Valid Real Exam - Valid Order-Management-Administrator Exam Objectives**

They work together and strive hard to design and maintain the top standard of Salesforce Order-Management-Administrator exam questions. So you rest assured that the Order-Management-Administrator exam questions you will not only ace your Salesforce Order Management Administrator Accredited Professional certification exam preparation but also be ready to perform well in the final Order-Management-Administrator Certification Exam. The Order-Management-Administrator exam are the real Order-Management-Administrator exam practice questions that will surely repeat in the upcoming Salesforce Order Management Administrator Accredited Professional (Order-Management-Administrator) exam and you can easily pass the exam.

### **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q79-Q84):**

#### **NEW QUESTION # 79**

What are two reasons for using Flows instead of Apex code?

- A. Flows can be triggered by undelete events
- **B. Flows provide a visual debug process**
- **C. Flows can be modified and created without a developer**
- D. Flows have better performance options for large batches of records

**Answer: B,C**

Explanation:

Two reasons for using Flows instead of Apex code are:

Flows can be modified and created without a developer. Flows are declarative tools that allow administrators to build complex business logic using clicks instead of code. Flows do not require any programming skills or knowledge, and they can be easily modified and maintained by administrators.

Flows provide a visual debug process. Flows have a built-in debugger that allows administrators to test and troubleshoot their flows in a graphical interface. The debugger shows the flow execution path, the values of variables and sObject fields, and any errors or warnings that occur in the flow.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.flow\\_builder\\_debug.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5)

#### **NEW QUESTION # 80**

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.

What should the customer service representative do?

- A. Import the Order from the associated Account page
- **B. Use the Create Order Summary action on the Order records actions menu**

- C. The customer service representative has to wait until the Order Summary is created
- D. Manually create the Order Summary record

**Answer: C**

Explanation:

Explanation

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified References:[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5)

### NEW QUESTION # 81

An admin is working with Order Management licensed as standalone (B2C Commerce is not in the scenario).

The admin submits a JSON payload using Workbench and Workbench indicates the operation was successful The second time the same payload is submitted the operation fails. What are two likely causes?

- A. Stock Keeping Unit values must be updated
- B. The payment data must be updated
- C. The stock levels in the org are depleted from the first order
- D. The Order Reference Number must be updated

**Answer: B,D**

Explanation:

Two likely causes that could make the second submission of the same JSON payload fail are:

The payment data must be updated. The payment data in the JSON payload contains information such as the payment method, amount, and authorization code. If the same payment data is used for the second order, it may cause a duplicate payment error or an invalid authorization error.

The Order Reference Number must be updated. The Order Reference Number is a unique identifier for each order that is generated by the external system and sent in the JSON payload. If the same Order Reference Number is used for the second order, it may cause a duplicate order error or an invalid order error.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_api.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_payment\\_api.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_payment_api.htm&type=5)

### NEW QUESTION # 82

For what use case would an administrator enable Person Accounts during Order Management setup?

- A. Connecting to an external ERP system
- B. Connecting Order Management to B2B Commerce
- C. Person Accounts are always enabled for Order Management
- D. Connecting Order Management to B2C Commerce

**Answer: D**

Explanation:

An administrator would enable Person Accounts during Order Management setup for the use case of connecting Order Management to B2C Commerce. B2C Commerce is a cloud-based platform that enables businesses to create and manage online storefronts for consumers. B2C Commerce uses Person Accounts to represent individual shoppers who place orders on the storefronts. Person Accounts are a type of account that combines account and contact information into a single record. To connect Order Management to B2C Commerce, an administrator needs to enable Person Accounts in Order Management and install the B2C Commerce Integration package from AppExchange. References: B2C Commerce Integration, [Person Accounts]

### NEW QUESTION # 83

When are Fulfillment Orders created by default?



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