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## ASB 222 Exam 1 with Questions and Answers

In an ideal world archeology... - ANSWER reflects the past perfectly

Pompeii - ANSWER - Ash fell up to 6 inches an hour and made buildings collapse; Covered buildings and people acting as a mold, ultimately preserving the forms of the perished people.

- Pyroclastic surge: pieces of volcanic debris that rolled down the mountain at extremely high speeds; what really killed people

- o Erupted August 25th

Archeological Record - ANSWER study of past behavior and formation processes (how archeological records are formed)

Dynamic and Archeological Context - ANSWER - Dynamic: actively being used in time period

- Archeological: things we are looking at now from the past

Formation Processes - ANSWER - When dynamic context switches to archeological context

- Transform the material remnants of past behavior

- They can:

- Modify objects
- Move objects around
- Dissociate objects that were used together
- Can create spurious association between unrelated objects

Decrease/increase quantities of objects

Depositional Processes - ANSWER Transforms material remnants from dynamic to archeological context

Cultural Disturbance processes - ANSWER Change the materials within the archeological record itself

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## Salesforce Public Sector Solutions Accredited Professional Sample Questions (Q41-Q46):

#### NEW QUESTION # 41

The Department of Disaster Assistance would like to enhance its existing grant management experience using the "Grants Management" Public Sector Solution. What are the correct sequential stages involved in the grant management lifecycle?

- A. Apply, Engage, Plan, Apply, Review, Award, Manage and Close Out
- **B. Plan, Apply, Engage, Review, Award, Manage and Close Out**
- C. Plan, Engage, Apply, Review, Award, Manage and Close Out
- D. Engage, Apply, Plan, Review, Award, Manage and Close Out

**Answer: B**

Explanation:

The grant management lifecycle within the Salesforce Public Sector Solutions' "Grants Management" framework typically follows a structured sequence to ensure systematic processing and management of grants.

The correct stages in sequential order are:

- \* Plan: Initial stage where the goals, objectives, and framework of the grant program are defined.
- \* Apply: Potential grantees submit their applications for consideration.
- \* Engage: Interaction occurs between the grantors and the applicants, which can include clarifications, additional information requests, and preliminary assessments.
- \* Review: Submitted applications are thoroughly reviewed and evaluated against the grant criteria.
- \* Award: Successful applicants are selected and grant awards are officially made.
- \* Manage: The ongoing management of granted funds, monitoring of the project's progress, and compliance with grant conditions.
- \* Close Out: Finalization of the grant process, including the submission of final reports, financial reconciliation, and formal closure of the grant file.

This sequence ensures a comprehensive approach from the initial planning to the closure of the grant, making Option A (Plan, Apply, Engage, Review, Award, Manage and Close Out) the correct answer.

#### NEW QUESTION # 42

The employee object has to be linked to the person account to use the Public Sector data model with the Employee data model. How should the employee object be linked with other objects?

- **A. PersonAccount -> Individual <- Employee.**
- B. PersonAccount->User->Employee
- C. Contact -> Individual <- Employee
- D. User -> Individual <- Custom employee object

**Answer: A**

Explanation:

Linking the Employee object with the PersonAccount in the context of the Public Sector data model involves leveraging the Individual object as a junction. The PersonAccount represents the personal details of an individual, while the Individual object in Salesforce acts as a standard mechanism to store privacy and personal data consent information. By associating the Employee custom object with the Individual object, which in turn is linked to the PersonAccount, a comprehensive data model is established. This structure supports the management of employee data in alignment with personal accounts, facilitating a unified view of individuals as both constituents and employees within the public sector framework. This setup respects Salesforce's design principles for data models, ensuring data integrity and privacy compliance.

#### NEW QUESTION # 43

When configuring an inspection, the administrator wants a violation record to be automatically generated when an inspector indicates that a standard requirement failed or an issue was identified.

What is the recommended approach for configuring the inspection to achieve this requirement?

- A. In the AP Template, xxxxx
- B. Create a new violation type record and associate it with an appropriate Assessment Indicator Definition. Select the "Auto-generate" checkbox so it will generate a V record whenever the AID fails.
- C. In the "Results" picklist field of the Inspection Assessment Indicator Object, edit the "Fail" and "issue" picklist values and select the "Violations" checkbox for the values to generate a V record when selected.
- **D. Build an auto-launched Flow that will get all the assessment questions in an inspection. For each question that has a result marked as "Issue" or "Fail", generate a V record.**

**Answer: D**

Explanation:

In Salesforce Public Sector Solutions, automating the creation of violation records when certain conditions are met during an inspection can be efficiently achieved using Salesforce Flow. Building an auto-launched Flow allows for detailed customization and control over the logic and actions performed based on the inspection results. Here's how to set it up:

- \* Create the Flow:
- \* Navigate to Setup > Process Automation > Flows.
- \* Create a new Auto-launched Flow.
- \* Define the Trigger:
- \* Use a Record-Triggered Flow if you want the flow to be triggered automatically when an inspection record is created or updated.
- \* Get Assessment Questions:
- \* Use a Get Records element to retrieve all assessment questions related to the inspection.
- \* Decision Element:
- \* Add a Decision element to check each question's result. If the result is marked as "Issue" or "Fail", proceed to create a violation record.
- \* Create Records:
- \* Use the Create Records element to generate a violation record for each failed or problematic assessment indicator.
- \* Activate the Flow:
- \* Save and activate the Flow.

This method ensures that the logic is flexible and can be modified without changing the underlying data model. It leverages Salesforce's powerful Flow Builder to create sophisticated automation rules.

References:

- \* Salesforce Help: Create an Auto-launched Flow
- \* Salesforce Public Sector Solutions Documentation

#### NEW QUESTION # 44

A Public Sector Organization (PSO) is currently managing an ongoing emergency by utilizing Emergency Response Management. The PSO would like to .. further insights and use their data in Salesforce to help them analyze their data and understand where they need to increase their focus.

What are two preconfigured Dashboards available in the Emergency Response Management package that the Technical Consultant can recommend to the PSO for rapid rollout?

- A. Visits
- **B. Global Emergency View**
- **C. Emergency Hotspots**
- D. Emergency Requests Overview

**Answer: B,C**

Explanation:

For a Public Sector Organization utilizing Emergency Response Management within Salesforce, the preconfigured dashboards like Global Emergency View and Emergency Hotspots are invaluable tools. The Global Emergency View dashboard provides a comprehensive overview of emergency incidents globally, enabling the organization to monitor situations across different regions. The Emergency Hotspots dashboard focuses on identifying and visualizing areas with high levels of emergency activity, helping the organization to pinpoint where resources and attention are most needed. These dashboards, available within the Emergency Response Management package, facilitate rapid deployment and immediate insights into ongoing emergencies, supporting effective and data-driven response strategies.

#### NEW QUESTION # 45

A governance agency is implementing Public Sector Solutions and is looking for a solution to automatically read the constituent's date of birth from a scanned document and map it to a field in the Application record using the intelligent Form Reader (IFR).

What three steps should a technical consultant configure to satisfy the agency's use case?

- A. Map Form Types to Objects
- **B. Set Up Data Extraction**
- C. Enable Data Raptor to read information from a scanned document
- **D. Enable Intelligent Form Reader**
- **E. Enable OCR Setting in the Document**

**Answer: B,D,E**

Explanation:

To automatically read the constituent's date of birth from a scanned document and map it to a field in the Application record using the Intelligent Form Reader (IFR) in Salesforce Public Sector Solutions, the following steps should be configured:

- \* Enable Intelligent Form Reader:
- \* Navigate to Setup and search for Intelligent Form Reader.
- \* Enable the Intelligent Form Reader, which allows the system to process and interpret scanned documents.
- \* Enable OCR Setting in the Document:
- \* Ensure that OCR (Optical Character Recognition) settings are enabled for the documents. This allows the system to recognize and extract text from scanned images.
- \* OCR settings can typically be configured within the document management settings or within the IFR configuration settings.
- \* Set Up Data Extraction:
- \* Configure the data extraction rules to specify which data fields need to be extracted from the scanned documents. This involves setting up the templates and rules for extracting specific information such as the date of birth.
- \* Define the mapping rules to map the extracted data to the corresponding fields in the Application record.

By following these steps, the governance agency can automate the extraction and mapping of constituent data from scanned documents, ensuring accurate and efficient data entry into the system.

References:

- \* Salesforce Help: Intelligent Form Reader
- \* Salesforce Help: OCR Settings
- \* Salesforce Public Sector Solutions Documentation

## NEW QUESTION # 46

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