

C_TB120_2504 Updated Dumps - C_TB120_2504 Verified Answers



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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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Eliminates confusion while taking the SAP Certified Associate - SAP Business One exam. Prepares you for the format of your C_TB120_2504 exam dumps, including multiple-choice questions and fill-in-the-blank answers. Comprehensive, up-to-date coverage of the entire C_TB120_2504 curriculum. C_TB120_2504 practice questions are based on recently released C_TB120_2504 Exam Objectives. Includes a user-friendly interface allowing you to take the C_TB120_2504 practice exam on your computers, like downloading the PDF, Web-Based C_TB120_2504 practice test Prep4SureReview, and Desktop C_TB120_2504 practice exam

SAP Certified Associate - SAP Business One Sample Questions (Q68-Q73):

NEW QUESTION # 68

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Assembly
- B. Template
- C. Sales

Answer: C

NEW QUESTION # 69

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Convert the lead to a customer.
- B. Copy the sales quotation to a sales order.
- C. Perform an availability check.
- D. Change the status of the sales quotation.

Answer: A

NEW QUESTION # 70

One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer. Which is the best option for pricing to support this scenario?

- A. Reassign the customer to the Distributor Price List.
- B. Add entries to the Period and Volume Discounts for the Distributor Price List.
- C. Create a discount group for this customer alone.
- D. Set up Special Prices for Business Partners for this customer.

Answer: A

NEW QUESTION # 71

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. Document Settings
- B. Edit Form UI
- C. Form Settings
- D. User-defined values

Answer: B,C

NEW QUESTION # 72

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- A. None, since there is an obvious conflict
- B. The first authorization that was assigned
- C. The authorization defaults to read-only
- D. The most generous authorization-full

Answer: A

