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Salesforce Certified Administrator Sample Questions (Q20-Q25):

NEW QUESTION # 20

To log into the Data Loader, the IP address must be a trusted IP or the User must know their security token.

- A. True
- B. False

Answer: A

NEW QUESTION # 21

Export to Excel is available for Printable Lists:

- A. True
- B. False

Answer: B

NEW QUESTION # 22

Leadership at Cloud Kicks wants to go beyond knowing how long a case has been open for, to knowing how long a case has sat with different teams. Which tool gives a Platform Administrator the ability to track the time a case sits and provide relevant reporting?

- A. Record-Triggered Flows with Business Hours
- B. Case Assignment Rules with Business Hours
- C. Escalation Rules with Business Hours
- D. Milestones with Business Hours

Answer: D

Explanation:

To track specific stages of a support process and measure the time elapsed within those stages, Salesforce provides Entitlements and Milestones. Milestones represent required steps in a support process, such as "First Response Time" or "Resolution Time"363636. When combined with Business Hours, Milestones allow the system to accurately calculate how long a case has been in a particular status or assigned to a specific team, excluding weekends or non-working hours. This provides leadership with granular reporting on "Team Performance" and SLA compliance. Escalation Rules (Option A) and Assignment Rules (Option C) are primarily routing tools; they can move a case but do not natively provide the timestamp-based tracking and reporting necessary to see duration across multiple "handoffs". Record-Triggered Flows (Option B) could theoretically be used to stamp fields, but this would require significant custom development and would not offer the native, out-of-the-box reporting dashboards that come with the Milestones feature40. Therefore, Entitlement Management is the standard solution for tracking time-based service metrics41.

NEW QUESTION # 23

What is required to create a new user?

- A. Unique Username in email format.
- B. Profile - Standard or Custom
- C. Role
- D. Locale Settings

Answer: A,B,C,D

Explanation:

Section: Volume G

Explanation

NEW QUESTION # 24

An administrator has been asked to change the data type of an auto number to a text field. What should the administrator be aware of before changing the field?

- A. Existing field values will remain unchanged.
- B. Existing Auto Number field to Text is prevented.
- C. Existing field values will be deleted.
- D. Existing field values will be converted.

Answer: A

NEW QUESTION # 25

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