

Salesforce Ind-Dev-201 Printable PDF | Ind-Dev-201 Latest Exam Duration



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Salesforce Ind-Dev-201 Exam Syllabus Topics:

Section	Objectives
Topic 1: CPQ Fundamentals	- Industries CPQ architecture overview - Quote-to-cash lifecycle concepts
Topic 2: Integration and Data Management	- External system integration (APIs) - Data loading and migration concepts
Topic 3: Product and Pricing Configuration	- Pricing plans and charge types - Product modeling and catalog structure
Topic 4: Quote and Order Lifecycle Management	- Quote generation and management - Order creation and downstream processes
Topic 5: Product Bundles and Attributes	- Attribute-based configuration - Bundle hierarchies and constraints
Topic 6: Rules and Constraints	- Constraint and selection rules - Validation rules
Topic 7: Deployment and Troubleshooting	- Deployment best practices - Common configuration issues and debugging
Topic 8: Pricing Rules and Calculation Procedures	- Adjustment and discount logic - Pricing procedures configuration

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Salesforce Certified Industries CPQ Developer Sample Questions (Q152-Q157):

NEW QUESTION # 152

In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- **A. True**
- B. False

Answer: A

Explanation:

For filtering product attributes in Salesforce Industries CPQ using Entity Filters, it is true that the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name. This is essential because the Entity Filter uses this field name to correctly identify and apply filters to the specific attributes within the product data structured in JSON format.

NEW QUESTION # 153

What does the HTML template control in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. JSON for the price list Id
- B. Product filters to retrieve specific products
- C. The order status
- **D. The vertical or horizontal appearance of the cart**
- E. Remote methods to be used for the cart

Answer: D

Explanation:

In Guided Selling, the HTML template is crucial for controlling the visual layout of the cart, specifically its vertical or horizontal appearance. This configuration affects how products and options are displayed to the user, impacting the user experience and interface design. By customizing the HTML template, developers can ensure the cart aligns with the overall design and usability goals of the Guided Selling process, making it easier for users to navigate and interact with their selections.

NEW QUESTION # 154

Felix is the Vlocity CPQ Administrator, and he's been given specifications for a new version of a wearable tech product that currently exists in his product catalog. Looking closely at the specs, he realizes that the only difference in the new release is that they've changed the available colors. How should he model this product in Vlocity EPC?

Note: This question displayed answer options in random order when taking this Test.

- **A. He should create a new color picklist, and when he creates the new product entry, he can override the attribute picklist that is inherited from its Wearable object type.**
- B. He should modify the existing color picklist assigned to the existing Wearable object type, which will allow the new color choices to be dynamically inherited.
- C. He should create a new Wearable object subtype for the new version of the product, and then link the existing color attribute to a new color picklist.
- D. He should create a new color picklist and a new color attribute, and then assign them to the new product when he creates it.

Answer: A

Explanation:

In the scenario where Felix, the Vlocity CPQ Administrator, needs to handle a new version of a wearable tech product with different available colors, the best approach is to create a new color picklist, and when creating the new product entry, override the attribute picklist that is inherited from its Wearable object type. This method allows for specific customization of the product without altering

the existing setup for other products that share the same object type.

* Create a new color picklist and override the inherited attribute: This approach maintains the integrity of the existing products and allows new products to have unique attributes that reflect their specific variations.

NEW QUESTION # 155

In Vlocity Context Rules, what is a context scope?

Note: This question displayed answer options in random order when taking this Test.

- A. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- B. A variable that stores rule condition values
- C. A multi-dimensional array of sObject data
- D. A link to data stored in sObjects, calculated using a function, or typed in during design-time

Answer: A

Explanation:

A context scope in Vlocity Context Rules is defined as the relational path from a root sObject (like an Order) to related sObjects (such as Account). This scope determines the extent and reach of the context rule within the Salesforce data model, enabling rules to be applied based on relationships and hierarchies inherent in the data structure. This structure is pivotal in ensuring that rules are applied accurately and relevantly based on the specific relational dynamics of the data involved.

NEW QUESTION # 156

How many times must you initialize the cache when working with cacheable APIs?

- A. The first time after you regenerate the cache.
- B. Every time you modify a price list entry
- C. Every time you modify your sales catalog
- D. The first time you begin using the cacheable APIs.

Answer: D

Explanation:

* D. The first time you begin using the cacheable APIs: You must initialize the cache the first time you begin using cacheable APIs in Salesforce Industries CPQ. This initialization is crucial to load the necessary data into the cache, which enhances performance by reducing data retrieval times for subsequent operations.

NEW QUESTION # 157

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