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## Salesforce Certified Data Architect Sample Questions (Q98-Q103):

### NEW QUESTION # 98

DreamHouse Realty has a legacy system that captures Branch Offices and Transactions. DreamHouse Realty has 15 Branch Offices. Transactions can relate to any Branch Office. DreamHouse Realty has created hundreds of thousands of Transactions per year.

A Data Architect needs to denormalize this data model into a single Transaction object with a Branch Office picklist. What are two important considerations for the Data Architect in this scenario? (Choose two.)

- A. Bulk API limitations on picklist fields.
- B. Limitations on Org data storage.
- C. Standard list view in-line editing.

- D. Limitations on master-detail relationships.

**Answer: A,B**

#### NEW QUESTION # 99

A data architect has been tasked with optimizing a data stewardship engagement for a Salesforce instance. Which three areas of Salesforce should the architect review before proposing any design recommendation? Choose 3 answers

- A. Run key reports to determine what fields should be required.
- B. Export the setup audit trail to review what fields are being used.
- C. Review the metadata xml files for redundant fields to consolidate.
- D. Determine if any integration points create records in Salesforce.
- E. Review the sharing model to determine impact on duplicate records.

**Answer: A,D,E**

Explanation:

Determining if any integration points create records in Salesforce, running key reports to determine what fields should be required, and reviewing the sharing model to determine impact on duplicate records are three areas of Salesforce that the architect should review before proposing any design recommendation. These areas will help to identify the sources and quality of data, the business rules and validations for data entry, and the access and visibility of data across users and roles. Reviewing the metadata xml files for redundant fields to consolidate, and exporting the setup audit trail to review what fields are being used are not necessary steps for optimizing a data stewardship engagement, as they are more related to metadata management and audit tracking.

#### NEW QUESTION # 100

A large automobile manufacturer has decided to use Salesforce as its CRM. It needs to maintain the following dealer types in their CRM:

Local dealers  
Regional distributor  
State distributor  
Service dealer

The attributes are different for each of the customer types. The CRM users should be allowed to enter only attributes related to the customer types. The processes and business rules for each of the customer types could be different.

How should the different dealers be maintained in Salesforce?

- A. Create Custom objects for each dealer types and custom fields for dealer attributes.
- B. Use Accounts for dealers and custom picklist field for each of the dealer types
- C. Use Accounts for dealers, and create record types for each of the dealer types.
- D. Create dealers as Accounts, and build custom views for each of the dealer types.

**Answer: C**

#### NEW QUESTION # 101

A large telecommunication provider that provides internet services to both residence and business has the following attributes: A customer who purchases its services for their home will be created as an Account in Salesforce.

Individuals within the same house address will be created as Contact in Salesforce.

Businesses are created as Accounts in Salesforce.

Some of the customers have both services at their home and business.

What should a data architect recommend for a single view of these customers without creating multiple customer records?

- A. Customers are created as Person Accounts and related to Business and Residential Accounts using the Account Contact relationship.
- B. Customers are created as Accounts for Residence Account and use Parent Account to relate Business Account.
- C. Customers are created as Contacts and related to Business and Residential Accounts using the Account Contact Relationships.
- D. Customer are created as individual objects and relate with Accounts for Business and Residence accounts.

**Answer: A**

#### Explanation:

Creating customers as Contacts and relating them to Business and Residential Accounts using the Account Contact Relationships (option A) is the best option to recommend for a single view of these customers without creating multiple customer records, as it allows the data architect to model complex relationships between customers and accounts using native Salesforce features and tools. Creating customers as Person Accounts and relating them to Business and Residential Accounts using the Account Contact relationship (option B) is not a good option, as it may create data redundancy and inconsistency, and it does not leverage the existing Contact object. Creating customers as individual objects and relating them with Accounts for Business and Residence accounts (option C) is also not a good option, as it may require more customization and maintenance effort, and it does not leverage the existing Account and Contact objects. Creating customers as Accounts for Residence Account and using Parent Account to relate Business Account (option D) is also not a good option, as it may create confusion and complexity with the account hierarchy, and it does not leverage the existing Contact object.

#### NEW QUESTION # 102

Northern Trail Outfitters (NTO) has the following systems:

Customer master-source of truth for customer information

Service cloud-customer support

Marketing cloud-marketing support

Enterprise data warehouse-business reporting

The customer data is duplicated across all these systems and are not kept in sync. Customers are also complaining that they get repeated marketing emails and have to call into update their information.

NTO is planning to implement master data management (MDM) solution across the enterprise.

Which three data will an MDM tool solve?

Choose 3 answers

- A. Data standardization
- B. Data completeness
- C. Data loss and recovery
- D. Data duplication
- E. Data accuracy and quality

**Answer: A,D,E**

#### Explanation:

According to the What is Master Data Management (MDM)? article, some of the data challenges that an MDM tool can solve are data duplication, data accuracy and quality, and data standardization. The article states that "MDM solutions comprise a broad range of data cleansing, transformation, and integration practices. As data sources are added to the system, MDM initiates processes to identify, collect, transform, and repair data. Once the data meets the quality thresholds, schemas and taxonomies are created to help maintain a high-quality master reference." Therefore, an MDM tool can help NTO eliminate data duplication across different systems, improve data accuracy and quality by removing errors and inconsistencies, and standardize data formats and definitions for better integration and analysis.

#### NEW QUESTION # 103

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