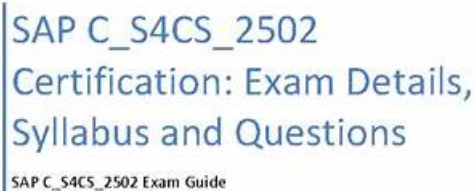


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops

Topic 3	<ul style="list-style-type: none"> • This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 4	<ul style="list-style-type: none"> • This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 5	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q29-Q34):

NEW QUESTION # 29

When you create a sales order item, in which sequence is the master data read to determine the delivery plant?

- **A. Customer-material info record**
- B. Customer-material info record
- C. Business partner (ship-to party)
- D. Material master record

Answer: A

NEW QUESTION # 30

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- **A. SAP Business Accelerator Hub**
- B. SAP Cloud ALM
- C. SAP Business Technology Platform
- D. SAP Discovery Center

Answer: A

NEW QUESTION # 31

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP ABAP Environment
- B. SAP Discovery Center
- **C. SAP Business Accelerator Hub**

- D. SAP Business Technology Platform

Answer: D

NEW QUESTION # 32

What needs to be specified when uploading the purchase order file using the sales order automatic extraction app?

- A. Customer Name
- B. Customer Delivery Date
- C. Company Code
- D. Sales Organization

Answer: D

NEW QUESTION # 33

In which SAP Activate methodology phase do consultants configure business processes based on the information gathered in the Fit-to-Standard workshops?

- A. Explore
- B. Deploy
- C. Prepare
- D. Realize

Answer: D

NEW QUESTION # 34

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