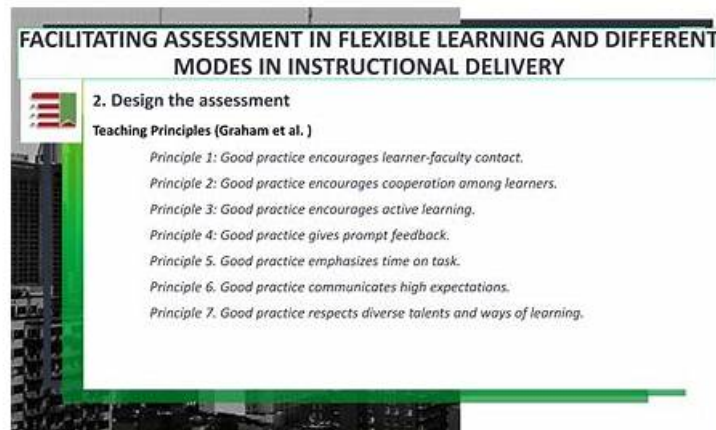# 700-750 Flexible Learning Mode & 700-750 Practice Braindumps

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Cisco Small and Medium Business Engineer Sample Questions (Q40-Q45):

NEW QUESTION # 40
What is the primary purpose of Umbrella's Secure Web Gateway?

- A. exposes shadow IT by providing the ability to detect and report on cloud applications across organizations
- B. analyzes sensitive data in-line to provide visibility and control over sensitive data
- C. logs and inspects web traffic for full visibility, URL and application controls, and protection against malware
- D. isolates web traffic from the user device to prevent the possibility of malware infections

Answer: C

Explanation:
The primary purpose of Umbrella's Secure Web Gateway (SWG) is to provide a comprehensive security solution that logs and

inspects web traffic. This allows for full visibility into the web activities within an organization, enabling URL and application controls, and offering advanced threat protection against malware. SWG acts as a checkpoint between users and the internet, filtering and monitoring web traffic to ensure safe internet access while blocking potentially harmful content. It is designed to enforce security policies, prevent data leakage, and protect against web-based threats by inspecting URLs, detecting threats, and decrypting select encrypted traffic for inspection.

References:

*Cisco Umbrella's explanation of Secure Web Gateway1.

*Blog post detailing the functionality and necessity of a Secure Web Gateway in a security stack2.

*Description of the Cisco Umbrella Secure Web Gateway's full proxy capabilities3.

*Overview of Cisco Umbrella secure web gateway functionality4.

*Information on how Umbrella's SWG logs and inspects web traffic5. ═══════════════════════════

NEW QUESTION # 41

Video surveillance technology is now in the middle of the same type of transformation as which technology?

- A. security
- B. Wi-Fi
- C. networks
- D. business telephone

Answer: D

Explanation:

Video surveillance technology is undergoing a transformation similar to that of business telephone systems.

Just as business telephones have evolved from traditional landlines to VoIP and unified communications, video surveillance is shifting from standalone, analog systems to integrated, digital solutions. This transformation is driven by advancements in AI, cloud computing, and IoT, which are enabling more intelligent, connected, and versatile surveillance systems123. References := 123 https://www.ifsecglobal.com/advertorial/five-trends-in-video-surveillance-to-watch-in-2024/

NEW QUESTION # 42

Which Cisco-provided tool do partners use for a demo of the SMB Experiences?

- A. BVD
- B. CML
- C. Meraki Demo Builder
- D. VMware

Answer: A

Explanation:

Partners use Business Value Demonstrations (BVD) to demo the SMB Experiences provided by Cisco. BVDs are interactive tools that allow partners to showcase the value of Cisco solutions in a tangible and engaging way. They help in illustrating the potential benefits and operational efficiencies that Cisco's solutions can bring to small and medium-sized businesses. By using BVDs, partners can effectively demonstrate how Cisco's products and services can be tailored to meet the unique needs of the SMB market.

References:

*Cisco's official exam overview, which includes a section on understanding Business Value Demonstrations1.

*Information on the Cisco Business Dashboard, which is another tool for managing Cisco solutions but not specifically for SMB Experiences demonstrations2.

*Blog post discussing the SMB Experience Explorer tool, which helps SMB customers find the right Cisco solutions3.

*Sign up page for learning more about the Cisco Experience Explorer, which is a lead generation tool for partners4.

NEW QUESTION # 43

Which Cisco product is part of the Secure SMB experience for enabling people?

- A. Cisco Secure Email
- B. Meraki MX
- C. Umbrella

- D. Stealth watch

Answer: C

Explanation:
Cisco Umbrella is a crucial component of the Secure SMB experience, particularly in enabling people within an organization to work safely, regardless of their location. Umbrella provides a cloud-delivered security service that protects users from malicious internet destinations whether they are on or off the network. It operates by enforcing security at the DNS layer, which is the first step in internet connectivity. Umbrella's strength lies in its ability to block requests to malicious destinations before a connection is even established, offering proactive security that is both effective and easy to deploy. For SMBs, this means enhanced protection against threats like malware, phishing, and ransomware without the complexity of traditional security solutions. By securing internet access across all devices and locations, Umbrella plays a pivotal role in enabling secure and efficient remote work, making it an essential product for the Secure SMB experience.
References: Cisco Umbrella

NEW QUESTION # 44
Which security challenge do SMBs face?

- A. too little vendor support
- B. 98% of breaches are human error
- C. global excess of security experts
- D. too many security products

Answer: D

Explanation:
Small and medium-sized businesses (SMBs) often face the challenge of navigating through an overwhelming number of security products. This can lead to complexity and confusion, making it difficult for SMBs to choose the right solutions and effectively manage their cybersecurity posture. Unlike larger organizations, SMBs typically have limited resources and may not have dedicated security personnel, which exacerbates the challenge of dealing with too many security products. The key is finding a balance between having enough security to protect against threats and not having so much that it becomes unmanageable or too costly.
References =
*Cisco's Small Business Cybersecurity Report highlights that SMBs are tackling cybersecurity challenges and how their efforts compare to larger organizations1.
*The 2021 Security Outcomes Study for SMBs by Cisco provides insights into the experiences of SMBs with cybersecurity, emphasizing the importance of managing risk and operating efficiently2.
*Cisco's insights on cybersecurity for small and mighty businesses discuss the challenges SMBs face, including the lack of talent and skills and the need to simplify their cybersecurity approach3.

NEW QUESTION # 45
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