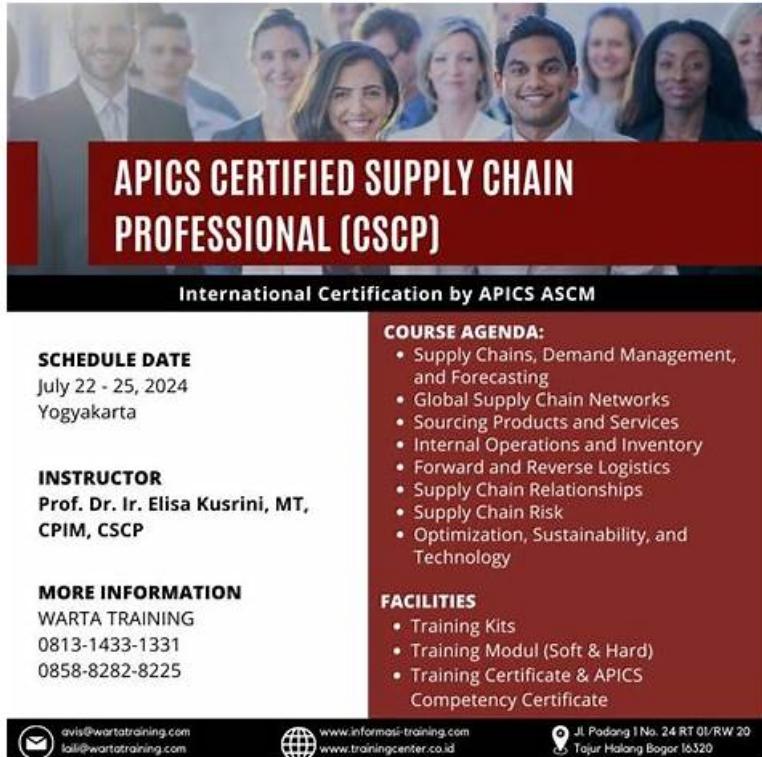


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## APICS Certified Supply Chain Professional Sample Questions (Q228-Q233):

### NEW QUESTION # 228

Bill of lading (B/L) documentation includes which of the following?

- A. Means of payment for import/export of goods
- B. Contract for shipping and ownership of goods

- C. Description and terms of sale of goods
- D. Country where goods were produced

**Answer: B**

Explanation:

Section: Mixed questions

Explanation/Reference:

Reference: <https://www.investopedia.com/terms/b/billoflading.asp>

**NEW QUESTION # 229**

A company has applied lean thinking and tools to its internal operations over the last several years. The company is now concerned about its ability to recover from a supply disruption. Which of the following actions would be most appropriate for the company to take to increase its resiliency?

- A. Arrange for multiple sources for key components.
- B. Maintain 1 week's supply of safety stock for key components.
- C. Required the suppliers of key components to maintain safety stock
- D. Add capacity to enable quick recovery from a disruption

**Answer: A**

Explanation:

To increase resiliency and recover from supply disruptions, arranging for multiple sources for key components is the most appropriate action. Having multiple suppliers reduces dependency on a single source, thereby mitigating the risk of supply chain interruptions due to issues such as natural disasters, political instability, or other unforeseen events affecting one supplier. Maintaining safety stock (B) and requiring suppliers to maintain safety stock (C) provide short-term buffers but do not address long-term resilience. Adding capacity (D) can help in recovery but is often more costly and complex than diversifying the supplier base.

References:

\* Chopra, S., & Meindl, P. (2016). Supply Chain Management: Strategy, Planning, and Operation. Pearson.

\* Sheffi, Y. (2005). The Resilient Enterprise: Overcoming Vulnerability for Competitive Advantage. MIT Press.

**NEW QUESTION # 230**

Which of the following statements regarding intellectual property protection is correct?

- A. There is minimal concern about protecting a firm's intellectual property when sourcing abroad.
- B. The suppliers and countries involved need to have legal constraints in place to protect intellectual property.
- C. The legal systems in most low-cost countries provide adequate trade secret protection.
- D. Products or components with high intellectual property content should be sourced globally.

**Answer: B**

Explanation:

Intellectual property (IP) protection is critical when sourcing abroad due to the following considerations:

\* Legal Framework: The presence of robust legal constraints in supplier countries ensures that IP rights are protected and enforced, reducing the risk of infringement.

\* Compliance: Suppliers in countries with strong IP laws are more likely to comply with IP protection requirements, safeguarding proprietary technologies and innovations.

\* Risk Mitigation: Without adequate legal protection, there is a higher risk of IP theft or unauthorized use, which can lead to competitive disadvantages and financial losses.

\* Trust and Reliability: Engaging with suppliers in countries with established IP protection laws fosters trust and reliable business relationships.

References:

\* Maskus, K. E. (2000). Intellectual Property Rights in the Global Economy. Institute for International Economics.

\* WIPO. (2019). World Intellectual Property Report. World Intellectual Property Organization.

**NEW QUESTION # 231**

All of following are benefits of S&OP EXCEPT:

- A. adds visibility for both sales and operations
- B. facilitates team building between sales and operations
- C. creates a common set of numbers and assumptions
- D. creates a detailed production and purchase plan

**Answer: A**

## NEW QUESTION # 232

A large retailer has negotiated buyback contracts with several suppliers. The suppliers typically will need which of the following systems to effectively implement the contracts?

- A. Well-developed reverse logistics
- B. Sales incentives to reward the retailer
- C. Point-of-sale tracking
- D. Monitoring the retailer's revenue

**Answer: A**

### NEW QUESTION # 233

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