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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q113-Q118):

NEW QUESTION # 113

Which three of the following statements are correct about the Actionable Relationship Center Manager (ARC)?

- A. The Salesforce Admin has to create a permission set for granting access to the ARC - FSC Lightning component.
- B. The Association Type picklist controls the account-account relationship that display in the ARC.
- C. To enable users to see the ARC, you will need to add the component for ARC to the page layout.
- D. ARC is certified to work with Person Accounts and Individual Accounts.
- E. ARC displays up to 5 related lists that have a configured compact layout.

Answer: B,C,E

Explanation:

The following statements are correct about the Actionable Relationship Center Manager (ARC):

To enable users to see the ARC, you will need to add the component for ARC to the page layout. The ARC is a Lightning component that can be added to any Lightning page that supports components, such as record pages, app pages, or Home pages. You can use the Lightning App Builder to drag and drop the ARC component to the desired location on the page layout. ARC displays up to 5 related lists that have a configured compact layout. The ARC shows a graphical representation of the account-account relationships for a selected record, as well as related lists of other records that are associated with the account, such as contacts, financial accounts, or opportunities. The ARC can display up to 5 related lists at a time, and each related list must have a compact layout configured to show relevant fields.

The Association Type picklist controls the account-account relationship that display in the ARC. The Association Type picklist is a field on the Account Relationship object that defines the type of relationship between two accounts, such as Household Member, Business Owner, Trustee, or Friend. The ARC uses this field to filter and display the account-account relationships for a selected record. You can customize this picklist to add or remove values according to your business needs. Verified Reference: : Salesforce Help Article 3 : Salesforce Help Article 4 : Salesforce Help Article 5

NEW QUESTION # 114

What steps does the Salesforce Administrator have to take to create a new Business Milestone Type?

- A. In the Lightning Page Editor add the new Milestone Type to the Life Events & Business Milestones Lightning component
- B. Find Person Life Event using the Object Manager and add a new picklist value on the Milestone Type Field.
- C. Find Business Milestone using the Object Manager and add a new picklist value on the Milestone Type Field
- D. In the Object Manager go to the Business Milestone object and create a new field using the name of the new milestone.

Answer: C

NEW QUESTION # 115

Lake Tahoe Bank wants to onboard a client digitally and without asking the client for information that the bank already has on file. The process has multiple steps and can have branching (conditional) logic that asks for different information depending on the responses. Which Salesforce feature should be used for this digital onboarding process?

- A. Financial Goals
- B. Actionable Relationship Center
- C. Action Plans
- D. Flows

Answer: D

Explanation:

The Salesforce feature that should be used for the digital onboarding process is Flows. Flows are a tool that can automate business

processes and guide users or customers through screens that collect and display information. Flows can have multiple steps and branching logic that ask for different information depending on the responses. Flows can also integrate with existing data and prefill fields with information that the bank already has on file, reducing the need to ask the customer for redundant information. Flows can be embedded in Lightning pages, Experience Cloud sites, mobile apps, or websites to provide a seamless and engaging digital onboarding experience. Verified References: : Salesforce Help Article 1 : Salesforce Help Article 2

NEW QUESTION # 116

Where should a Salesforce Administrator go to add custom icons to the Life Events and Business Milestones?

- A. Setup > Financial Services > Icons > Life Events and Business Milestones
- B. Lightning Page Layout > Life Events and Business Milestones Lightning Component > Page Icon Properties
- C. Setup > User Interface > icons > Life Events and Business Milestones
- D. **Setup > Custom Code > Static Resources**

Answer: D

Explanation:

Explanation

To add custom icons to the Life Events and Business Milestones, you need to upload them as static resources in Setup > Custom Code > Static Resources. You also need to update the Icon Name field on the Life Event and Business Milestone objects to match the name of the static resource. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 58.

NEW QUESTION # 117

Lake Tahoe Bank wants their customer reps to be able to see client records such as Person Accounts, but what actions should an Admin take to ensure that all users see Person Accounts, but only specific users can view Financial Accounts (2 correct answers)

- A. Change OWD sharing on the "Financial Accounts" object to "Controlled by Parent"
- B. Financial Account visibility inherits the related Person Account visibility settings
- C. Change OWD sharing on the "Financial Accounts" object to "Public Read/Write"
- D. **Change OWD sharing on the "Financial Accounts" object to "Private"**
- E. Grant users access to Financial Account object with profile settings or permission set.

Answer: D,E

NEW QUESTION # 118

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