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IASPStrategy Planning Professional Exam Sample Questions (Q158-Q163):

NEW QUESTION # 158

What BEST characterizes a strategic plan?

- A. A plan that needs to be translated into practical operational terms
- B. A plan that should be revised at least monthly
- C. A plan that should be developed by a specially trained strategic planner

- D. A breakdown of all the functions of the organization

Answer: A

Explanation:

A strategic plan requires translation into practical, operational terms to be implemented effectively. The IASP SPP curriculum stresses that strategy must bridge vision and daily actions through clear goals, metrics, and initiatives. While strategic planners facilitate development, ongoing revision depends on organizational needs. Functional breakdowns are operational details, not strategic focus. #IASP SPP Study Guide - Strategy Implementation##Kaplan & Norton, Balanced Scorecard#

NEW QUESTION # 159

Continuous improvement of strategic plans is needed because it keeps

- A. strategic planners employed.
- **B. an organization viable.**
- C. senior executives employed.
- D. stakeholders informed.

Answer: B

Explanation:

Continuous improvement ensures an organization remains viable by adapting strategies in response to internal changes and external environmental shifts. The IASP SPP curriculum emphasizes that strategic plans cannot be static; ongoing refinement allows organizations to stay competitive, manage risks, and capitalize on emerging opportunities. While continuous improvement does involve planners and communication, the ultimate goal is organizational sustainability and success. Maintaining viability requires agility and a commitment to learning embedded in the strategic process. #IASP SPP Study Guide - Continuous Improvement##Deming, Out of the Crisis#

NEW QUESTION # 160

Which of the following is NOT a desired goal of effective pre-meetings?

- A. Gather input from participants
- **B. Make policy decisions with senior leadership**
- C. Resolve political issues
- D. Identify issues

Answer: B

Explanation:

Effective pre-meetings aim to identify issues, resolve political conflicts, and gather input to prepare for formal meetings. However, making formal policy decisions is not appropriate at pre-meetings; these require full group deliberation and proper governance. The IASP SPP curriculum underlines that pre-meetings facilitate efficient decision-making by addressing preparatory tasks and smoothing potential conflicts. #IASP SPP Study Guide - Meeting Facilitation##Schwartz, The Art of Strategic Facilitation#

NEW QUESTION # 161

Which of the following BEST describes an effective core organizational value?

- A. Is highlighted on the organization's website to enhance its image
- B. Is broad enough to translate into actions and transactions
- **C. Is widely shared among members of the organization**
- D. Gives the organization a broad range of options on how best to interact with key stakeholders

Answer: C

Explanation:

Effective core organizational values are those that are widely shared and embraced across the organization, guiding behavior, decision-making, and culture consistently. Shared values unify employees, foster trust, and shape interactions internally and externally. The IASP SPP framework highlights that values must be authentic and practiced to influence organizational success.

meaningfully. While values should be actionable (option B), the critical factor is their genuine adoption rather than broad wording or external promotion.

Highlighting values on websites alone does not ensure cultural impact. #IASP SPP Study Guide - Organizational Culture##Schein, Organizational Culture and Leadership#

NEW QUESTION # 162

Innovation and creativity come from

- A. encouraging our own cross-functional teams to develop original ideas and strategies.
- B. asking a single research consultant how people use our products or services.
- C. eliminating all but one of your company's traditional products/services.
- D. absorbing the strategic best practices of other organizations to identify a metric for judging strategic needs.

Answer: A

Explanation:

Innovation and creativity are best fostered by encouraging internal cross-functional teams to develop original ideas and strategies. This approach leverages diverse perspectives and expertise, promotes ownership, and aligns innovation with organizational context. The IASP SPP curriculum underscores that internal collaboration is more sustainable and relevant than relying solely on external consultants or benchmarking. While best practices are informative, original ideas tailored to organizational capabilities and market needs drive true innovation. Product elimination may reduce complexity but does not inherently foster creativity. #IASP SPP Study Guide - Innovation Management##Pralhad & Ramaswamy, Co-creation of Value#

NEW QUESTION # 163

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