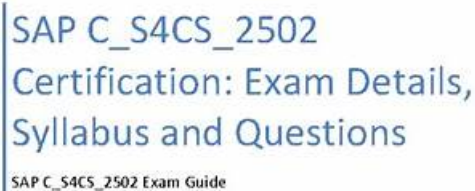


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C-S4CS-2502 certification.

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Topic	Details
Topic 1	- Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 2	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

Topic 3	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 4	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 5	• Extensibility and Integration
Topic 6	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 7	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q10-Q15):

NEW QUESTION # 10

What are some characteristics of the SAP S/4HANA Migration Cockpit?

Note: There are 2 correct answers to this question.

- A. Extensibility using the Legacy System Migration Workbench
- B. Mapping source values to SAP S/4HANA target values
- C. Guidance and simulation of the migration process
- D. Combining the local and remote schema approaches into one migration project

Answer: B,C

NEW QUESTION # 11

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- A. SAP Fiori
- B. SAP Business Suite
- C. SAP HANA
- D. Core Data Services

Answer: D

NEW QUESTION # 12

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Create outbound delivery
- B. Create inbound delivery
- C. Create billing document
- D. Enter vendor invoice
- E. Approve and release purchase order

Answer: C,D,E

NEW QUESTION # 13

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Cloud SDK
- B. SAP Fiori extensibility apps
- C. SAP Business Application Studio
- D. SAP Build

Answer: C,D

NEW QUESTION # 14

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. You select the same migration method previously used for other objects
- B. All previous migration projects are in the "Finished" status
- C. Permission to migrate the data has been assigned
- D. Predecessor objects have been migrated

Answer: C,D

NEW QUESTION # 15

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