

# CPOA Popular Exams, New CPOA Exam Vce

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## CPOA Final Exam 2025 Questions and Answers

What 3 parts make up the Ethics Triangle - ANSWER✓✓-Consequential (Top),

Character (Left) & Rule-Based (Right)

What is character theory - ANSWER✓✓-Emphasizes the character, personal values & Intent

What is rule-based theory - ANSWER✓✓-Emphasizes the character of the act itself

What is consequential theory - ANSWER✓✓-Emphasizes the consequences or results of the behavior

How many practices of exemplary Leadership (TLC) are there - ANSWER✓✓-& what are they? 5, Model the Way, Inspire a Shared Vision, Challenge the Process, Enable Others to Act & Encourage the Heart

What are the 4 steps of the coaching model - ANSWER✓✓-Foundation, Dialogue, Action Plan & Follow-Through

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## IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.</li> </ul>

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## IIBA CPOA Dumps PDF Format

These IIBA CPOA Exam questions help you practice theoretical and practical skills in different aspects, making problem-solving easier. Our IIBA CPOA questions PDF is a complete bundle of problems presenting the versatility and correlativity of questions observed in past exam papers. These questions are bundled into IIBA CPOA PDF Questions following the official study guide.

## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q22-Q27):

### NEW QUESTION # 22

What steps are used in kano analysis to help prioritize customers' needs?

- A. Determine usage areas track customer operations, test customers, and test results
- **B. Select target features, develop customer questions, survey customers, and analyze results**
- C. Identify training topics, record customer uptake, train customers, and review results
- D. Choose data sets, develop report procedures, acquire customers, and report results

### Answer: B

Explanation:

Kano analysis prioritizes customer needs by selecting target features, creating customer-focused questions, conducting surveys to gather feedback, and analyzing the results to classify features into categories like must- have, performance, and delight.

### NEW QUESTION # 23

Engaging in observation uses the following to gain insights:

- A. disguised and undisguised observation.
- B. planned and unplanned observation.
- **C. passive and active observation.**
- D. visible and hidden observation.

### Answer: C

Explanation:

Observation can be passive or active, enabling the POA practitioner to gather insights by either unobtrusively monitoring behavior or actively engaging with the situation being observed.

### NEW QUESTION # 24

The product backlog is:

- A. an issue log for every submission.
- B. a list of items needed to build the product.

- C. a placeholder for pieces of work that may be considered for a product.
- D. a prioritized list of requests.

**Answer: C**

Explanation:

The product backlog is a dynamic placeholder for pieces of work that may be considered for a product, evolving over time as ideas, requirements, and priorities change.

#### **NEW QUESTION # 25**

A balanced scorecard is used as part of assessing financial viability by:

- A. giving alternatives to the current financial strategy through an analysis of the various cost-benefit alternatives.
- B. contrasting financial decisions by managing performance in any business model, organizational structure, or business process.
- C. understanding the financial aspects of the product with specific attributes.
- D. assessing whether new features or modifications to the product can be met given the currently available finances.

**Answer: B**

Explanation:

A balanced scorecard helps assess financial viability by contrasting financial decisions with performance management across various business models, structures, or processes, ensuring alignment between financial goals and overall strategic objectives.

#### **NEW QUESTION # 26**

Which product roadmap provides a picture of what success looks like across stakeholders and the delivery team?

- A. Goal-oriented
- B. Success-oriented
- C. Profit-based
- D. Technology-oriented

**Answer: A**

Explanation:

A goal-oriented product roadmap aligns stakeholders and the delivery team by showing what success looks like, focusing on desired outcomes rather than just features or technology.

#### **NEW QUESTION # 27**

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