

Energy-and-Utilities-Cloud日本語版受験参考書、 Energy-and-Utilities-Cloud試験感想



BONUS!!! JPTestKing Energy-and-Utilities-Cloudダンプの一部を無料でダウンロード：https://drive.google.com/open?id=1He5FZrzfKj88SQ9PWV_BM1us591NYFPH

なぜ我々のSalesforceのEnergy-and-Utilities-Cloudソフトに自信があるかと聞かれたら、まずは我々JPTestKingの豊富な経験があるチームです、次は弊社の商品を利用してSalesforceのEnergy-and-Utilities-Cloud試験に合格する多くのお客様です。SalesforceのEnergy-and-Utilities-Cloud試験は国際的に認められてあなたはこの認証がほしいですか。弊社のSalesforceのEnergy-and-Utilities-Cloud試験のソフトを通して、あなたはリラックスで得られます。

JPTestKing平時では、Salesforce専門試験の審査に数か月から1年かかることもありますが、Energy-and-Utilities-Cloud試験ガイドを使用すれば、試験の前に20~30時間かけて復習し、Energy-and-Utilities-Cloud学習教材を使用すれば、Energy-and-Utilities-Cloud学習資料にはすべての重要なテストポイントが既に含まれているため、他のレビュー資料は不要になります。同時に、Energy-and-Utilities-Cloud学習教材は、復習するためのまったく新しい学習方法を提供します-演習の過程で知識を習得しましょう。Salesforce Energy and Utilities Cloud Accredited Professional Exam試験に簡単かつゆっくと合格します。

>> Energy-and-Utilities-Cloud日本語版受験参考書 <<

Energy-and-Utilities-Cloud日本語版受験参考書 - 合格するための強力な武器Salesforce Energy and Utilities Cloud Accredited Professional Exam

毎年のEnergy-and-Utilities-Cloud試験問題は、テストの目的に基づいてまとめられています。すべての回答はテンプレートであり、2つのパートの主観的および客観的なEnergy-and-Utilities-Cloud試験があります。この目的のために、認定試験のEnergy-and-Utilities-Cloudトレーニング資料では、問題解決スキルを要約し、一般的なテンプレートを紹介しています。ユーザーは、提供された回答テンプレートに基づいて回答をスカウトし、スコアをスカウトできます。そのため、ユニバーサルテンプレートは、ユーザーがEnergy-and-Utilities-Cloud試験を勉強して合格するための貴重な時間を大幅に節約できます。

Salesforce Energy-and-Utilities-Cloud 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"> 検出: 検出をマスターすることで、エネルギーおよびユーティリティクラウドの専門家が顧客のニーズを理解して文書化し、関係者の要件を調整し、エネルギーおよびユーティリティクラウドソリューションの現在のビジネスプロセスを分析する能力が確保されます。この基礎トピックでは、標準的な製品機能と比較して、プロセスとアーキテクチャのギャップを特定する能力を測定します。

トピック 2	<ul style="list-style-type: none"> ソリューション設計:ソリューション設計では、エネルギーおよびユーティリティクラウドコンポーネントを現在のアーキテクチャにマッピングし、ビジネスおよびデータモデルの要件を満たす将来の状態の設計を作成する専門知識を評価します。エネルギーおよびユーティリティクラウドの専門家は、展開ツールを活用しながら、アーキテクチャ、プロセス、およびセキュリティの考慮事項を定義する能力を実証する必要があります。
トピック 3	<ul style="list-style-type: none"> 実装:このトピックでは、ビジネスモデルを満たすように Energy and Utilities Cloud を構成し、ライセンスを管理し、注文の取得を設定し、販売後のプロセスを有効にする能力を評価します。また、データ移行の実行、サードパーティシステムの統合、関連コンポーネントの展開に関する熟練度も測定します。
トピック 4	<ul style="list-style-type: none"> エネルギーおよびユーティリティクラウドアプリケーションとソリューションのテストと展開:このトピックでは、Salesforce コアと Vlocity コンポーネントを統合する展開計画を概説して実行するエネルギーおよびユーティリティクラウドプロフェッショナルの能力を評価します。習得には、プロセスの検証、ユーザーテストの有効化、UAT マイルストーン管理が含まれます。

Salesforce Energy and Utilities Cloud Accredited Professional Exam 認定 Energy-and-Utilities-Cloud 試験問題 (Q37-Q42):

質問 #37

A consultant is facilitating their first requirements gathering session with an energy company in the initial stages of an Energy and Utilities Cloud project and is trying to get clarify on business requirements. The decision will impact numerous contractor organizations that employ the technicians, so the solution should ensure work is distributed fairly and consistently.

Which two approaches can the consultant take to achieve a consensus while building trust?

- A. Focus primarily on the contractor organization's concerns.
- B. Ask probing questions to understand and document the needs of all stakeholders.
- C. Propose compromises between stakeholders that could result in collective positive outcomes.
- D. Demonstrate expertise right away to achieve the fastest stakeholder agreement

正解: B、C

解説:

In the context of facilitating a requirements gathering session for an Energy and Utilities Cloud project with multiple stakeholders, the consultant should aim to build consensus and trust by proposing compromises that could lead to collective positive outcomes and by asking probing questions to understand and document the needs of all stakeholders. This approach ensures that the consultant acknowledges and addresses the concerns and requirements of each party involved, promoting a collaborative environment where solutions are developed with the collective best interest in mind. References= The Salesforce Energy and Utilities Cloud documentation on stakeholder engagement and requirements gathering emphasizes the importance of understanding stakeholder needs and finding common ground through effective communication
strategies:<https://www.salesforce.com/products/industries/energy-and-utilities/resources/>

質問 #38

A customer is ready to install the managed package for Energy and Utilities Cloud.

Which two Product Schedules settings must be enabled for all products as a prerequisite step for a successful installation?

- A. Product Scheduling
- B. Quantity Scheduling
- C. Inventory Scheduling
- D. Revenue Scheduling

正解: A、B

解説:

Prior to installing the managed package for Energy and Utilities Cloud, two critical Product Schedules settings must be enabled for all products to ensure a successful installation: Product Scheduling and Quantity Scheduling. These settings are prerequisite steps that enable the system to handle and manage the scheduling of products over time, crucial for the energy and utilities sector where

products and services often have associated schedules for delivery, usage, and billing. Ensuring these settings are enabled allows for the seamless integration and functionality of the Energy and Utilities Cloud package with the existing Salesforce environment. References= Salesforce's setup and installation guides for Energy and Utilities Cloud specifically mention the requirement to enable Product Scheduling and Quantity Scheduling as part of the preparation steps before package installation. This information can be found in the Salesforce Help documentation related to product schedules:https://help.salesforce.com/articleView?id=products_schedules_overview.htm&type=5

質問 # 39

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers. A concern is raised about the final UI layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the VEEDigitalOrder Omniscrypt to adapt the look and feel to suit the company's requirements
- B. Modify the VEELogoCard FlexCard to change the customer logo.
- C. Modify the application Page Layout to change/add/remove selected elements
- D. Modify the VEEConsumerLandingScreen FlexCard to change the background color, text font size, and style.

正解: A、D

解説:

In the Salesforce Energy and Utilities Cloud, customizing the UI to align with company branding during the customer acquisition process is crucial for maintaining a consistent user experience. Modifying the VEEDigitalOrder Omniscrypt allows for detailed customization of the customer journey and interaction points within the application, aligning it with the company's branding requirements. Additionally, altering the VEEConsumerLandingScreen FlexCard provides the capability to adjust visual elements such as background color, text font size, and style directly, ensuring the interface reflects the company's visual identity effectively. References= These customization processes are supported by Salesforce Energy and Utilities Cloud documentation, specifically in sections related to Omniscrypt and FlexCard configurations for enhancing user interfaces in utility applications.https://developer.salesforce.com/docs/atlas.en-us.omniscrypt_developer_guide.meta/omniscrypt_dev

質問 # 40

An energy company wants to calculate the estimated monthly amount a customer needs to pay.

How can a consultant configure Energy and Utilities Cloud CPQ to calculate monthly commodity pricing?

- A. Using usage price
- B. Using a subscription pricing plan
- C. Using onetime price
- D. Using monthly recurring price

正解: A

解説:

To calculate the estimated monthly amount a customer needs to pay for their commodity usage, configuring Energy and Utilities Cloud CPQ to use usage-based pricing is the most appropriate approach. This method allows for the calculation of charges based on the actual consumption of the commodity, which can vary from month to month. Usage-based pricing provides the flexibility to accurately reflect a customer's consumption patterns in their billing, offering a transparent and fair pricing model that aligns with the variable nature of commodity usage. References= Salesforce Industries CPQ documentation details how to configure and use usage-based pricing, emphasizing its suitability for industries where consumption can vary significantly, such as energy and utilities.https://help.salesforce.com/articleView?id=cpq_usage_based_pricing.htm&type=5

質問 # 41

An energy company has decided to keep the latest customer invoice in Energy and Utilities Cloud to improve performance. Which object is used to store this data?

- A. Account
- B. Service Account
- C. Statement

さらに、JPTestKing Energy-and-Utilities-Cloudダンプの一部が現在無料で提供されています：https://drive.google.com/open?id=1He5FZrzkj88SQ9PWV_BM1us591NYFPH