

MB-280최신덤프문제 & MB-280덤프문제모음



그 외, Itexamdump MB-280 시험 문제집 일부가 지금은 무료입니다: https://drive.google.com/open?id=1lrheXGAsX-ubK7SC0emF_9YrgnVy99J

IT인증자격증을 취득하려고 마음먹었으면 끝까지 도전해봐야 합니다. Microsoft인증 MB-280시험이 아무리 어려워도 Itexamdump의 Microsoft인증 MB-280덤프가 동반해주면 시험이 쉬워지는 법은 많이 알려져 있습니다. Itexamdump의 Microsoft인증 MB-280덤프는 100% 패스보장 가능한 덤프자료입니다. 한번만 믿어주시고 Itexamdump제품으로 가면 시험패스는 식은 죽 먹기처럼 간단합니다.

Microsoft MB-280 시험요강:

주제	소개
주제 1	Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.
주제 2	Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.

- Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.

>> MB-280최신덤프문제 <<

최신버전 MB-280최신덤프문제 퍼펙트한 덤프구매후 60일내 주문은 불합격시 환불가능

Itexamdump 의 IT전문가들이 자신만의 경험과 끊임없는 노력으로 최고의 Microsoft MB-280학습자료를 작성해 여러분들이 Microsoft MB-280시험에서 패스하도록 최선을 다하고 있습니다. 덤프는 최신 시험문제를 커버하고 있어 시험패스율이 높습니다. Microsoft MB-280시험을 보기로 결심한 분은 가장 안전하고 가장 최신인 적중율 100%에 달하는 Microsoft MB-280시험대비덤프를 Itexamdump에서 받을 수 있습니다.

최신 Microsoft Certified MB-280 무료샘플문제 (Q93-Q98):

질문 # 93

A company's IT department has a .CSV file stored on one of their Shared Documents folders within their Microsoft SharePoint sites. The data from the .CSV file is ingested into Dynamics 365 Customer Insights - Data.

The file contains a row header and columns of different types, such as quantities and prices. The file also contains some rows with a high proportion of nulls.

You need to clean and transform the data in Customer Insights - Data to be ready for unification.

Solution: Transform the first row to be used as headers, remove rows that contain null values, and name the query. Select Next and your data is now ready for unification.

Does this meet the goal?

- A. Yes
- B. No

정답: A

설명:

* Transforming the first row to be used as headers, removing rows with null values, and naming the query prepares the data appropriately for unification in Customer Insights - Data.

* By setting the headers and removing rows with high proportions of nulls, the data becomes cleaner and more structured, which is essential for successful unification in Customer Insights. Therefore, this solution meets the goal of preparing the data for unification.

질문 # 94

A marketing user wants to target two groups of customers:

1. All customers that live in Paris.
2. All customers that have made more than ten online purchases.

You decide to meet this requirement by making quick segments.

Which two options should you use as the base in the quick segments? Each correct answer presents part of the solution. (Choose two.) NOTE: Each correct selection is worth one point.

- A. Measures
- B. Profiles
- C. Data tables
- D. Enrichments
- E. Insights

정답: A,B

설명:

* All customers that live in Paris.

Customer profile data has address information.

* All customers that have made more than ten online purchases.

Incorrect:

Not Data tables [Not available for Quick Segments]

Not Enrichments [Not available for Quick Segments]

Note:

Quick segments let you build simple segments with a single operator quickly for faster insights. Quick segments are only supported in environments for individual customers.

Create a new segment with quick segments

1. Go to Insights > Segments.

2. Select New > Create from.

Select the Profiles option to build a segment that is based on the unified customer table.

Select the Measures option to build a segment around measures you have previously created.

Select the Insights option to build a segment around one of the output tables you generated using either the Predictions or Custom Models capabilities.

3. In the New quick segment dialog box, select an attribute from the Field dropdown.

Etc.

Reference:

<https://learn.microsoft.com/en-us/dynamics365/customer-insights/data/enrichment-hub>

<https://learn.microsoft.com/en-us/dynamics365/customer-insights/data/segment-quick>

질문 # 95

You need to update the role configuration for the digital sales team to enable the capability requested. What two actions should you perform? Each correct answer presents part of the solution. Choose two. NOTE: Each correct selection is worth one point.

- A. Assign the Sales Copilot user role to the members of the digital sales team.
- B. Grant View Audit History permissions to the Digital seller security role.
- C. Grant View Audit Summary permissions to the Digital seller security role.
- D. Grant View Audit Partitions permissions to the Digital seller security role.

정답: A,B

설명:

To enable the digital sales team's request to use Copilot for summarizing changes to lead records, you need to ensure that they have the necessary permissions and access to the required features. Here's how to proceed:

Assign the Sales Copilot User Role:

Dynamics 365 Copilot in Sales is a feature that assists users by providing insights and summaries based on data within the system. To allow the digital sales team to access and utilize Copilot's capabilities, they must have the Sales Copilot user role assigned. This role enables users to interact with Copilot and benefit from its AI-driven functionalities such as summarizing changes and insights in records.

Microsoft Documentation Reference: Dynamics 365 Sales Copilot Setup

Grant View Audit History Permissions:

The View Audit History permission is essential for team members to access audit logs, which is necessary for reviewing and summarizing changes made to lead records.

Enabling this permission will allow the digital sales team to view a history of modifications in lead records, thus allowing them to generate summaries based on this audit trail.

The View Audit Summary permission specifically lets them see summaries of audit data, which complements Copilot's functionality by allowing Copilot to access detailed change history for summarization.

Microsoft Documentation Reference: Security Roles and Privileges

By implementing these two actions, the digital sales team will have both the necessary access to Copilot features and the required permissions to audit lead record changes, enabling them to leverage Copilot for summarizing changes to leads effectively.

질문 # 96

You are using a forecast template.

You must configure the forecast by territory.

You need to configure the forecast parameters.

Which parameter should you configure?

- A. Hierarchy relationship

- B. Top of hierarchy
- C. Rollup table.
- D. Hierarchy table

정답: A

설명:

Define a forecast model

Define the entities that must be used to generate the forecast.

1. In the General step of the Forecast configuration page, define the fields that should be used for the forecast.

[Steps 2 to 6 omitted]

7. Select a Rollup to hierarchy relationship.

This step establishes a relationship between the rollup and hierarchy entities. Each forecast template starts with a default rollup to hierarchy relationship:

□ Choose different values to support your organization's specific requirements if needed.

Note: Select a template

The fastest way to create a forecast is to use a template. The template that you select defines how the forecast groups data.

On the Forecast configurations page, select one of the following templates:

Org chart forecast: Rollup columns and projections are based on your organization's reporting structure. This template uses the Manager field of the User entity for the hierarchy.

Product forecast: Rollup columns and projections are based on the product hierarchy.

*-> Territory forecast: Rollup columns and projections are based on the sales territory hierarchy.

질문 #97

A company plans to use server-side synchronization to synchronize emails, tasks, and appointments between Microsoft Exchange and Dynamics 365 Sales.

The salespeople want to know when their emails will be synced.

You need to describe the server-side synchronization frequency for the salespeople.

How should you describe the frequency?

- A. user-defined
- B. constant
- C. dependent on volume
- D. equal intervals

정답: D

설명:

* Server-side synchronization typically syncs at equal intervals, which can be configured in Dynamics 365. These intervals determine how often data is synchronized between Microsoft Exchange and Dynamics 365 Sales, affecting emails, tasks, and appointments.

* The synchronization frequency can be adjusted by the administrator but operates at consistent, regular intervals by default.

질문 #98

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우리Itexamdump에서는 각종IT시험에 관심있는분들을 위하여, 여러 가지 인증시험자료를 제공하는 사이트입니다. 우리Itexamdump는 많은 분들이 IT인증시험을 응시하여 성공할수록 도와주는 사이트입니다. 우리의 파워는 아주 대단합니다. 여러분은 우리Itexamdump 사이트에서 제공하는Microsoft MB-280관련자료의 일부분문제와답등 샘플을 무료로 다운받아 체험해봄으로 우리에게 믿음이 생기게 될 것입니다.

MB-280덤프문제모음 : <https://www.itexamdump.com/MB-280.html>

- 시험패스에 유효한 최신버전 MB-280최신덤프문제 시험대비자료 □ □ www.dumpst.com □을 통해 쉽게▶ MB-280 □무료 다운로드 받기|MB-280완벽한 시험덤프
- MB-280 시험덤프 - MB-280 덤프 - MB-280 덤프문제 □ 검색만 하면▶ www.itdumps.com □에서⇒ MB-280 ◀무료 다운로드MB-280퍼펙트 인증덤프
- MB-280최신덤프문제 최신 인기시험 덤프자료 □ “ www.dumpst.com ”은▶ MB-280 ◀무료 다운로드를 받을 수 있는 최고의 사이트입니다MB-280퍼펙트 인증덤프
- MB-280최신 업데이트 덤프자료 □ MB-280시험패스 가능한 공부문제 □ MB-280시험패스 가능 덤프공부

BONUS!!! Itexamdump MB-280 시험 문제집 전체 버전을 무료로 다운로드하세요: https://drive.google.com/open?id=1lzrheXGAsX-ubK7SC0emF_9YrgnVy99J