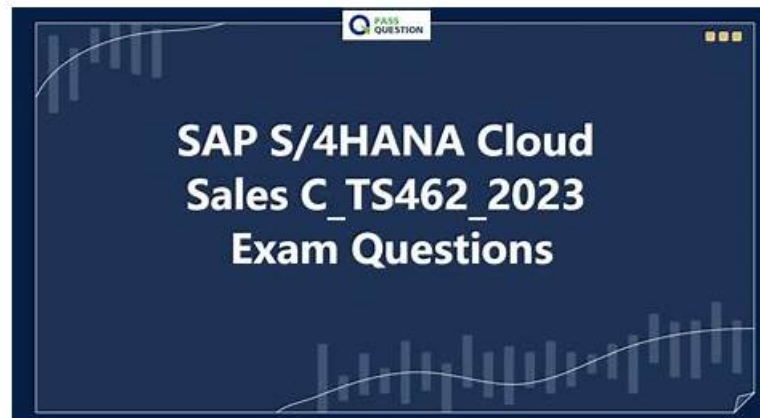


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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q42-Q47):

### NEW QUESTION # 42

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The higher-level item
- B. The material master data
- C. The customer master data

- D. The sales organization

**Answer: A,B**

#### NEW QUESTION # 43

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?

Note: There are 2 correct answers to this question.

- A. Use the Creation of Pricing Lists app.
- B. Use the Manage Prices - Sales app.
- C. Use report COND\_AV.
- D. Use the Change condition (VK12) transaction.

**Answer: B,D**

#### NEW QUESTION # 44

You save a sales order and receive a system message that a business partner of a specific partner function is missing.

Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Sold-to party (SP)
- B. Invoicing party (11)
- C. Ordering party (1)
- D. Ship-to party (SH)

**Answer: A,D**

#### NEW QUESTION # 45

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Debit memo request
- B. Invoice cancellation
- C. Returns order
- D. Invoice correction request

**Answer: B,D**

#### NEW QUESTION # 46

Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- A. Division to sales organization
- B. Sales group to sales office
- C. Plant to combination of sales organization and distribution channel
- D. Sales office to sales area

**Answer: A,C**

#### NEW QUESTION # 47

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