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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q62-Q67):

### NEW QUESTION # 62

An energy company wants to show users monthly billed usage information when the user starts the Move Out guided business processes in Energy and Utility Cloud, The usage information is stored in a third-party system with available APIs. Which three steps must the consultant complete to achieve the required outcome?

Choose 3 answers

- A. Configure Integration Procedure to fetch the data from the third-party system using available APIs.
- B. Configure integration with Customer Information System
- C. Modify the standard Move Out process to invoke the Integration Procedure and present the result to the user,
- D. Create a new Move Out process to invoke the Integration Procedure and present the result to the user.
- E. Configure integration with Meter Data Management System

**Answer: A,C,D**

### NEW QUESTION # 63

An energy company urgently needs to replace its current customer information system (CIS). The current system is at end-of-life and unsupported. Because the cost to replace the CIS is so high, executives contemplate putting all other projects on hold. This would delay the planned Energy and Utilities Cloud implementation. The executive committee asks a consultant for a recommended, cost-effective approach to maximize the return on investment.

Which two courses of action should the consultant recommend?

- A. To avoid reworking to integrations, deploy a new customer information system first then implement Energy and Utilities Cloud.
- B. Cancel the Energy and Utilities Cloud implementation and replace the CIS. because modern CIS systems have all the necessary functionality to effectively track and manage customer engagements in any channel.
- C. First, implement Energy and Utilities Cloud and integrate it with the current customer information system through a q middleware platform. Then, replace the customer information system with a more modern one and reconnect the integration points between middleware and the new CIS.
- D. Implement Energy and Utilities Cloud and simultaneously replace the customer information system with a cloud based billing system.

**Answer: C,D**

Explanation:

These recommended actions provide a strategic approach to maximize return on investment while addressing urgent system replacement needs. Implementing Energy and Utilities Cloud alongside a new cloud-based billing system offers a modernized, scalable solution that enhances operational efficiency. Alternatively, integrating Energy and Utilities Cloud with the existing CIS via middleware allows for immediate enhancements in utility operations with the flexibility to upgrade the CIS subsequently. This phased approach reduces disruption and spreads out capital expenditures over time, aligning with strategic financial planning and ensuring continuity of service.

Reference = Best practices for implementing Salesforce Energy and Utilities Cloud alongside other critical IT systems are covered in Salesforce's strategic implementation guides, providing a framework for decision-making that balances immediate needs with long-term strategic goals.

<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

### NEW QUESTION # 64

An energy and utilities company wants to use objects for multi-site locations. What three objects can they use out of the box?

- A. Quote
- B. Service Account
- C. Premises
- D. Service Point
- E. Asset

**Answer: B,C,D**

Explanation:

For an energy and utilities company looking to manage multi-site locations using Salesforce Energy and Utilities Cloud, the following objects can be utilized out of the box: A. Service Account: Represents the account receiving the service and can be used to organize and relate to multiple service locations. C. Service Point: Represents a specific physical location where services are delivered or measured, such as a metering point for utilities. D. Premises: Represents the physical location or property where service points are located, enabling the organization of multiple service points within a larger geographical or physical area.

These objects collectively facilitate the effective management of multi-site locations, providing a structured approach to tracking

service delivery and consumption across different sites. Reference = The Salesforce Energy and Utilities Cloud documentation outlines the use of these objects within the standard data model, providing a foundation for managing complex site structures and utility services: [https://developer.salesforce.com/docs/atlas.en-us.industries\\_energy\\_and\\_utilities.meta/industries\\_energy\\_and\\_utilities/](https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/)

#### NEW QUESTION # 65

An energy and utility company relies on a third-party pricing application for multi-site quotes. The utility company wants Salesforce to manage the multi-site quotation process and continue to use the third-party pricing application.

How can the utility company meet these requests using Energy and Utilities Cloud?

- A. Only CPQ pricing is available; requesting pricing for a master Quote or Order from an external source is not available,
- B. Duplicate the third-party pricing application prices into the Salesforce Price list.
- C. Install the "Third Party Pricing Application" DataPack from the Process Library.
- **D. Use the external pricing feature to send and receive pricing requests from an external pricing engine.**

**Answer: D**

#### NEW QUESTION # 66

An existing Salesforce customer has built a data model with many custom objects for their call center operations.

How can the customer use OmniStudio to improve the agent experience?

- A. The Energy and Utilities Cloud data model is required for OmniStudio.
- **B. OmniStudio can be used without leveraging the Energy and Utilities Cloud data model.**
- C. OmniStudio can be used with custom objects but will need to be migrated to the Energy and Utilities Cloud data model.
- D. Certain agents can use Energy and Utilities Cloud OmniStudio and Data Model, while other agents do not.

**Answer: B**

#### NEW QUESTION # 67

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