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## Salesforce Certified Experience Cloud Consultant Sample Questions (Q172-Q177):

### NEW QUESTION # 172

Ursa Major Solar (UMS) wants to give its partners the content, data, and tools they need to sell more solar panels. Which three Partner Relationship Management features should the system administrator utilize on UMS's site? Choose 3 answers

- A. Content Flagging
- B. Service Console

- C. Lead Distribution
- D. Market Development Fund
- E. Deal Registration

**Answer: C,D,E**

Explanation:

DealRegistration allows UMS to enable its partners to register deals and work with UMS on sales opportunities. UMS can also set up approval processes and validation rules for deal registration and track the deal status and revenue. Lead Distribution allows UMS to assign leads to partners based on predefined criteria, such as location, product, or industry. UMS can also monitor the lead conversion rate and partner performance. Market Development Fund allows UMS to allocate funds to partners for marketing activities, such as events, campaigns, or webinars. UMS can also create budgets, approval workflows, and reports for market development fund.

#### **NEW QUESTION # 173**

Ursa Major Solar would like to use three Record Detail components on a page to display object details for the Account, Case, and Opportunity objects for the user who is logged in to the company's portal. When they drop the components on the page, they are not getting the desired results.

What is causing this issue?

- A. The Record Detail component will only show record details for the Case object.
- B. The Record Detail component populates the recordID associated with the object for the page template, so this component will not work for this use case.
- C. The Record Detail component is a custom component and was not configured correctly
- D. The Record Detail component populates the record associated with the object for the page template so this component will only work on the Home page template

**Answer: B**

Explanation:

The reason for this issue is that the Record Detail component populates the recordID associated with the object for the page template, so this component will not work for this use case. The Record Detail component is a component that displays the fields and values of a record on your Experience Cloud site. The recordID is a unique identifier that specifies which record to display. The Record Detail component uses the recordID associated with the object for the page template, which means that it can only display one record per object per page. For example, if you have a page template for Account, you can only display one Account record on that page using the Record Detail component. To display multiple records of different objects on a page, you need to use other components, such as Related List or Record List.

#### **NEW QUESTION # 174**

Universal Containers (UC) is planning to create a portal for its global partner network. Users will be assigned a Partner Community license and a role.

Which two things should UC keep in mind when setting up partner roles?

Choose 2 answers

- A. Role Hierarchy can only be used if all objects have external OWD set to Private.
- B. Unused roles can be deleted.
- C. The default limit for the number of roles for portals is 50,000 per org.
- D. Once created, roles cannot be deleted.

**Answer: C,D**

Explanation:

When setting up partner roles, you need to keep in mind some considerations, such as:

\* The default limit for the number of roles for portals is 50,000 per org. You can request an increase from Salesforce if you need more roles.

\* Once created, roles cannot be deleted. You can only deactivate them or rename them.

#### **NEW QUESTION # 175**

Ursa Major Solar (UMS) recently went through a major rebranding effort that resulted in a new company logo along with new brand colors. UMS wants to update brand colors across all of its sites. The sites are built with Lightning templates. Which tool should the Experience Cloud consultant recommend to make these changes?

- A. ExperienceBundle
- B. Experience CloudScript Master
- C. Site Builder
- D. Lightning Builder

**Answer: C**

Explanation:

To update brand colors across all of its sites, UMS should use the Site Builder tool. Site Builder is a tool that allows you to edit the look and feel of your Experience Cloud sites using a drag-and-drop interface. You can change the theme, layout, components, and branding of your sites without coding. Site Builder also supports Lightning templates, which are responsive and modern templates for Experience Cloud sites.

#### **NEW QUESTION # 176**

UrsaMajor Solar (UMS) noticed that guest users are unable to see images on its customer portal. Which setting should UMS enable in order for guest users to see the images?

- A. "Enable Image Connect for guest users" in the Administration Workspace
- B. "Allow guest users to self register" in the Administration Workspace
- C. The "Jepson" theme in the Builder Workspace
- D. "Let guest users view asset files and CMS content available to the community" in the Administration Workspace

**Answer: D**

Explanation:

This setting allows guest users to view images and other content that are stored as asset files or CMS content in your Experience Cloud site. You need to enable this setting if you want guest users to see images on your customer portal.

#### **NEW QUESTION # 177**

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