

# 100% Pass Quiz Efficient SAP - C\_S4CS\_2508 - Reliable SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Test Preparation



Desktop SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2508) practice test software is the first format available at ActualTestsQuiz. This format can be easily used on Windows PCs and laptops. The SAP C\_S4CS\_2508 practice exam software works without an internet connection, with the exception of license verification. One of the excellent features of this SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2508) desktop-based practice test software is that it includes multiple mock tests that have SAP C\_S4CS\_2508 practice questions identical to the actual exam, providing users with a chance to get SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2508) real exam experience before even attempting it.

## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li><li>4HANA Cloud Public Edition.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q43-Q48):

### NEW QUESTION # 43

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The transportation group from the material master record
- C. The delivering plant determined or entered in the sales order item
- D. The loading group from the material master record
- E. The shipping condition from the business partner master record of the sold-to party

**Answer: C,D,E**

#### NEW QUESTION # 44

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- **B. Division**
- C. Plant
- D. Sales group

**Answer: B**

#### NEW QUESTION # 45

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- **A. Billing date**
- **B. Payer**
- C. Ship-to party
- D. Incoterms

**Answer: A,B**

#### NEW QUESTION # 46

Which organizational element determines that the sales area can belong to only one company code?

- A. Division
- **B. Sales organization**
- C. Plant
- D. Distribution channel

**Answer: B**

#### NEW QUESTION # 47

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- **A. Known integration requirements**
- **B. Business role permission requirements**
- C. Target customer go-live date
- D. SAP Fiori application extensions

**Answer: A,B**

#### NEW QUESTION # 48

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