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## SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q20-Q25):

### NEW QUESTION # 20

Why is Spend Management critical for organizations today?

- A. It eliminates the need for automation in procurement processes.
- B. It prioritizes short-term savings over long-term strategic benefits.
- C. It enables improved compliance, cost savings, and alignment with sustainability goals.
- D. It focuses on reducing the need for supplier collaboration for increased efficiency.

Answer: C

### NEW QUESTION # 21

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Fragmented labor management
- B. Time-consuming onboarding
- C. Workforce payments
- D. Data privacy regulation issues

Answer: A,B

### NEW QUESTION # 22

What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Access to real-time data
- B. Benchmarking KPIs
- C. Automates report creation
- D. Replaces the need for standard reporting
- E. Interactive dashboards

Answer: A,B,E

### NEW QUESTION # 23

How do customers benefit from implementing SAP Ariba?

- A. Narrowing sourcing for direct materials only

- B. Increasing focus on manual order processing
- C. Expanding the complexity of procurement processes
- D. Expanding on-premise solutions

**Answer: A**

#### NEW QUESTION # 24

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Integration with other solutions
- B. Increased focus on manual approvals
- C. Limiting supplier collaboration requirements
- D. Automation of manual procurement tasks

**Answer: A,D**

#### NEW QUESTION # 25

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With the intense competition in labor market, it has become a trend that a lot of people, including many students, workers and so on, are trying their best to get a C\_BCSPM\_2502 certification in a short time. They all long to own the useful certification that they can have an opportunity to change their present state, including get a better job, have a higher salary, and get a higher station in life and so on, but they also understand that it is not easy for them to get a C\_BCSPM\_2502 Certification in a short time. If you are the one of the people who wants to get a certificate, we are willing to help you solve your problem.

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