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# Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q95-Q100):

**NEW QUESTION # 95**

A client would like to customize the Store so certain groups of buyers see personalized information.

Which three criteria types can an Administrator use to create an audience for a component on a Store page?

- A. Permission Set
- B. User's Location
- C. Active Cart Total Value
- D. Product Category
- E. Profile

**Answer: A,B,E**

Explanation:

To create personalized experiences for different groups of buyers, an Administrator can use the following criteria types to create audiences for a component on a Store page:

B) Permission Set: This allows for content personalization based on the permissions granted to the user, enabling targeted content delivery.

C) Profile: Users with different profiles can be presented with tailored content, ensuring relevance and enhancing the user experience.

E) User's Location: Personalizing content based on the user's geographical location can significantly improve relevance and engagement.

**NEW QUESTION # 96**

Northern Trail Outfitters (NTO) is ready to move their store from Sandbox to Production. 26m 00s Which three components does an Administrator need to consider as part of the Change Sets?

- A. Store Configuration Component
- B. Site.com (from Experience Builder)
- C. Platform Events
- D. Custom Objects and Fields
- E. Process Builder Flows

**Answer: A,D,E**

Explanation:

When moving a store from Sandbox to Production, the three components an Administrator needs to consider as part of the Change Sets include B. Store Configuration Component, which contains the store's setup and configuration settings; C. Custom Objects and Fields, which are used to extend the functionality and store custom data; and E. Process Builder Flows, which automate business processes within the store. These components are crucial for ensuring the store's functionality and customizations are retained when moving to the production environment.

**NEW QUESTION # 97**

Which requirement must be met before an Administrator can perform a search index?

- A. All products must have a SKU assigned.
- B. All products must have at least one image assigned.
- C. At least one product must have a ProductCode assigned.
- D. At least one product must be marked Active.

**Answer: C**

Explanation:

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has a ProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within the platform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

## NEW QUESTION # 98

An Administrator needs to set up a variation product for the first time in a new org and prepare the search index. 26m 164 Before creating the product, in which two places does the Administrator need to go to establish a variation attribute structure?

- A. Catalogs
- B. Commerce Setup
- C. Object Manager
- D. Product Workspace

**Answer: B,C**

Explanation:

Before creating a variation product and preparing the search index, the Administrator needs to establish a variation attribute structure in A. Commerce Setup to configure the overall commerce settings, including attributes, and in D. Object Manager to customize the Product object and its fields, including setting up specific attributes for variations.

## NEW QUESTION # 99

Which two items are needed to be able to modify the account or person account associated with the 25m 554 OrderSummary without Salesforce Order Management licenses?

- A. The user executing this action has the "Commerce Buyer and Entitlements Integrator" system permission.
- B. The OrderLifeCycleType field on the associated OrderSummary is set to MANAGED.
- C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED.
- D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user"

**Answer: C,D**

Explanation:

To modify the account or person account associated with the OrderSummary without Salesforce Order Management licenses, it's necessary that C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED, indicating that the order is not being managed by Salesforce Order Management, and D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user" system permission, granting them the ability to make changes to unmanaged orders.

## NEW QUESTION # 100

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