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SAP C-ARP2P-2208 SAP Certified Application Associate - SAP Ariba Procurement



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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

Topic 2	<ul style="list-style-type: none"> Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 3	<ul style="list-style-type: none"> Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

Which of the following are solution capabilities of SAP Emarsys?

Note: There are 3 correct answers to this question.

- A. Automation Programs
- B. Advanced Segmentation
- C. Web Page Creation and Generation
- D. Processing Leads and Opportunities
- E. Smart Analytics

Answer: A,B,E

NEW QUESTION # 23

What is SAP Customer Data Cloud designed to do?

- A. Connect information from a single source.
- B. Execute end-to-end loyalty campaigns.
- C. Manage customer identities, consent, and preferences.
- D. Provide multiple views of the customer.

Answer: C

NEW QUESTION # 24

Which of the following are associated with SAP Sales Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Pricing conditions
- B. Service orders

- C. Opportunities
- D. Coupon campaigns

Answer: A,B

NEW QUESTION # 25

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Absence of agile technology development
- B. Talent development
- C. Cross-functional alignment
- D. Data privacy and management
- E. Organization design

Answer: B,C,E

NEW QUESTION # 26

Which application would you use to execute an email campaign for a target group?

- A. SAP Service Cloud Version 2
- B. SAP Emarsys
- C. SAP Commerce Cloud
- D. SAP Customer Data Cloud

Answer: B

NEW QUESTION # 27

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