

# C\_TS462\_2023 Testdump & C\_TS462\_2023 Valid Dumps Sheet



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## SAP C\_TS462\_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.</li></ul>

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### SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q53-Q58):

#### NEW QUESTION # 53

You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Warehouse number
- B. Plant
- C. Shipping point
- D. Distribution channel

**Answer: C**

Explanation:

The organizational unit that supports the processing and monitoring of outbound deliveries is:

D. Shipping point: This is the part of an organization responsible for the shipping processes, including the preparation and handling of outbound deliveries.

#### NEW QUESTION # 54

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Returns order
- B. Invoice correction request
- C. Invoice cancellation
- D. Debit memo request

**Answer: B,C**

Explanation:

Sales Process and Analytics

#### NEW QUESTION # 55

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Outbound delivery type
- B. Material
- C. Outbound delivery item category
- D. Shipping point

**Answer: A**

Explanation:

Shipping Process and Customizing

#### NEW QUESTION # 56

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note:

There are 2 correct answers to this question.

- A. Set up condition types and assign them to the relevant pricing procedure.
- B. Set up the pricing procedure and assign it to the relevant sales document type.
- C. Set up condition tables and assign them to the relevant condition types.
- D. Set up condition tables and assign them to the relevant access sequences.

Answer: A,D

#### NEW QUESTION # 57

Where do you configure the default billing type to be used for delivery-related billing?

- A. Sales document item category
- B. Sales document type
- C. Delivery type
- D. Copying control

Answer: D

Explanation:

Copying control defines how data is transferred from one document to another, such as from a delivery document to a billing document. It includes settings for determining the default billing type based on the preceding document type.

#### NEW QUESTION # 58

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