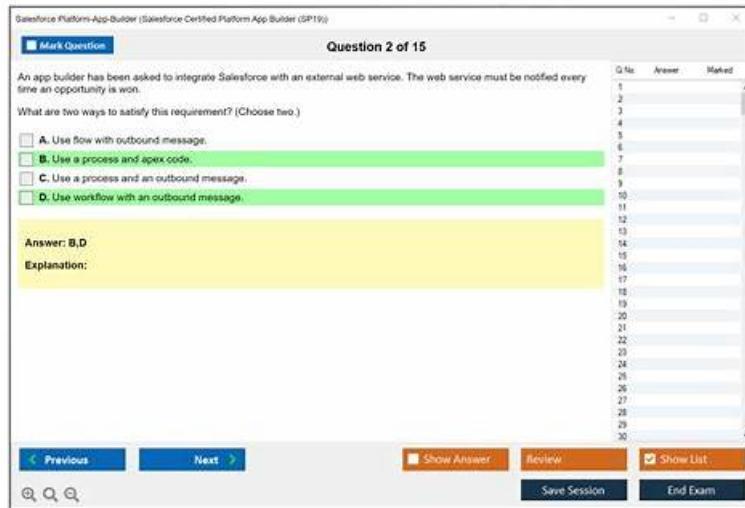


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## Salesforce Certified Platform App Builder Sample Questions (Q42-Q47):

### NEW QUESTION # 42

Universal Containers wants to build a recruiting app that allows for multiple positions to appear on custom objects websites and postings. UC requires a report that shows the related custom objects of postings. Which two items should an app builder configure to implement this?

- A. Configure a postings object with lookup field to both positions and websites
- B. Configure a postings object with master detail field to both positions and websites
- C. **Create two new custom report type**
- D. Utilize the standard report type

**Answer: C**

#### NEW QUESTION # 43

Standard picklist fields can be controlling.

- A. True
- B. False

#### Answer: B

Explanation:

Explanation: Standard picklist fields can be controlling fields but not dependent fields.

#### NEW QUESTION # 44

At Universal containers, all US Sales reps should be able to view the US Team dashboard, however, only the US sales directors should be able to see the data in the component and view its source report. How can an app builder ensure the proper access is granted?

- A. Make the US Sales Director the running user and share the dashboard folder with the role US Sales Rep
- B. Share the dashboard with the public group US Sales Reps and share the dashboard source reports folder with the US Sales Director profile
- C. Make the dashboard dynamic and give US Sales Reps the view my teams dashboard permission
- D. Share the dashboard folder with roles and subordinates of the US Sales Director and share the report folder with the role of US Sales Director

#### Answer: D

Explanation:

Explanation

Sharing the dashboard folder with roles and subordinates of the US Sales Director and sharing the report folder with the role of US Sales Director will ensure that only the US sales directors can see the data in the component and view its source report, while all US sales reps can view the US Team dashboard. Making the US Sales Director the running user will show only his or her data in the component, not the whole team's data.

Making the dashboard dynamic will show different data depending on who is viewing it, not based on their role. Sharing the dashboard with the public group US Sales Reps and sharing the dashboard source reports folder with the US Sales Director profile will not prevent other profiles from accessing the reports if they have access to the report folder.

#### NEW QUESTION # 45

Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

- A. Assignment Rule
- B. Apex Trigger
- C. Action
- D. Visual Workflow

#### Answer: B

#### NEW QUESTION # 46

Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over \$10,000.

Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved?

Choose 2 answers

- A. Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount\_c > 10,000' and set the approver as director.

- B. Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.
- C. Create an approval process on the Contract object and set the field for 'Next Automated Approver Determined By' as 'Manager'.
- D. Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

**Answer: A,B**

Explanation:

The app builder should use two options to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved:

\* Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount\_c > 10,000' and set the approver as director. An approval process is a type of process that automates how Salesforce records are approved in an organization. An approval process can have multiple steps with different criteria and approvers. In this case, the app builder can create an approval process on the Contract object with two steps: one for the sales manager approval and one for the director approval if the contract amount is over \$10,000.

\* Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed. A validation rule is a type of rule that checks data quality by verifying that the data in a record meets certain standards before it can be saved. A validation rule can prevent users from making changes to a record that is in a certain status or stage. In this case, the app builder can create a validation rule on the Contract object that prevents updates to the contract record if its Approval Status field is not equal to Not Submitted2. Option B and D are not options that can ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved.

#### NEW QUESTION # 47

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