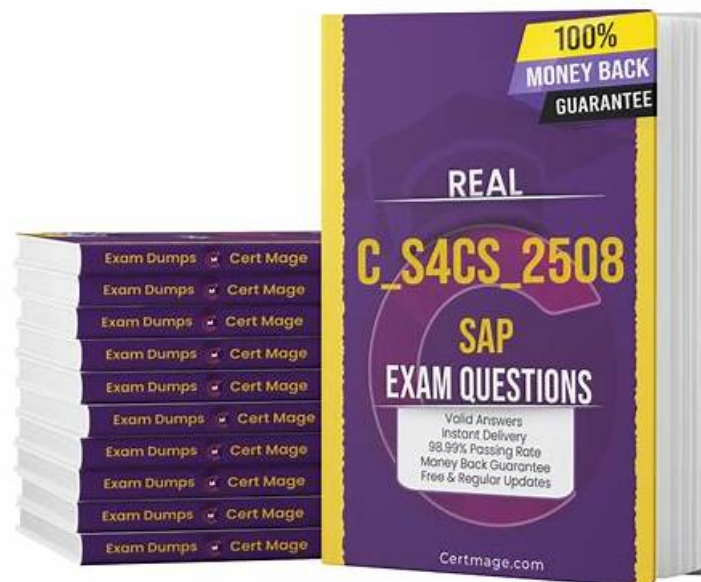


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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q76-Q81):

### NEW QUESTION # 76

Each access within an access sequence contains an 'Exclusive' indicator.

What is the effect of setting this field?

- A. If the system finds a valid condition record using the table in that access, it will stop searching any further down the access sequence for that condition type. This ensures that the first record found is used.
- B. If the system finds a valid condition record using the table in that access, it will exclude that record and continue to search further down the access sequence for that condition type.
- C. If the system finds a valid condition record using the table in that access, it will continue to search further down the access sequence for that condition type, but will then exclusively use the best price found.
- D. If the system finds a valid condition record using the table in that access, it will use this condition record and not process any further condition types in the pricing procedure.

Answer: A

### NEW QUESTION # 77

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Scoping
- B. Configuration activities
- C. Group currency
- D. Fiscal year variant

Answer: C,D

### NEW QUESTION # 78

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Create billing document
- B. Enter vendor invoice
- C. Approve and release purchase order
- D. Create outbound delivery
- E. Create inbound delivery

Answer: A,B,C

#### NEW QUESTION # 79

Which of the following are captured in a completed Digital Discovery Assessment? Note:

There are 2 correct answers to this question.

- A. Business role permission requirements
- B. Known integration requirements
- C. SAP Fiori application extensions
- D. Target customer go-live date

Answer: A,B

#### NEW QUESTION # 80

When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size? Note: There are 2 correct answers to this question.

- A. 160 MB per file
- B. 100 MB per ZIP file
- C. 160 MB per ZIP file
- D. 100 MB per file

Answer: B,D

#### NEW QUESTION # 81

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