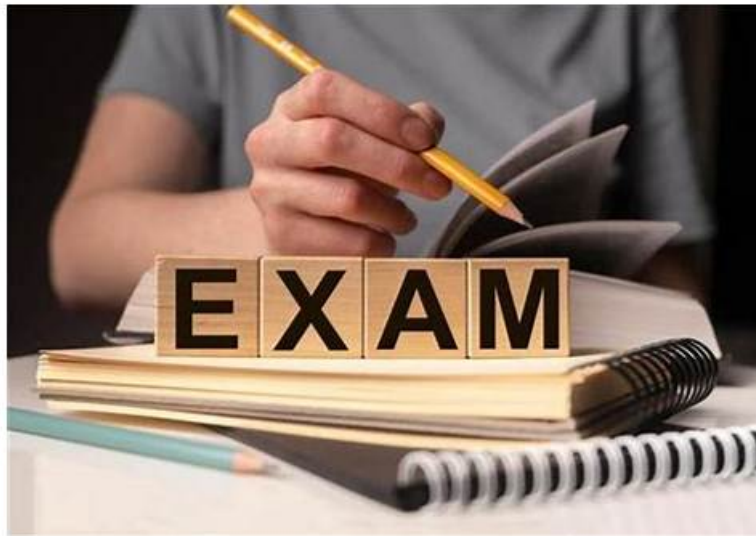


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Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82

What 2 considerations should the Salesforce Administrator review before implementing Flow for customer onboarding?

- A. Flow Screen Input Components can only be used in Financial Service Cloud Flow Templates
- **B. Use Field Level Security on Milestones**
- C. The Flow users require a Flow Permission Set License.
- **D. Flow for Financial Service Cloud is not available for the Individual Object Model.**

Answer: B,D

Explanation:

The following considerations should be reviewed before implementing Flow for customer onboarding:

Use FieldLevel Security on Milestones, which is a setting that controls whether users can view and edit fields on records. The Admin should use Field Level Security to restrict access to the Milestones field on the Flow Template object, which is used to track the

progress of customer onboarding flows2.

Flow for Financial Service Cloud is not available for the Individual Object Model, which is an alternative data model that uses the Individual object instead of Person Accounts to store information about people. Flow for Financial Service Cloud only supports Person Accounts as the primary object for customer onboarding flows2. Verified References: 2

NEW QUESTION # 83

Cumulus Insurance has a franchise business model with a large number of franchisees who operate independently but report to regional managers who are Cumulus employees. The company would like the franchise owners and their employees to have access to the Cumulus Salesforce Financial Services Cloud (FSC) instance. The company plans to use the Role Hierarchy and sharing rules to implement this. What should the architect at Cumulus Insurance be aware of for this solution?

- A. The administrator can define up to 300 total sharing rules for each object.
- B. Franchise users can have multiple roles in the hierarchy.
- C. Salesforce FSC only allows 1,024 public groups.
- D. Franchise users will need to switch their browsers to a platform that supports Lightning Web Components.

Answer: A

Explanation:

The architect at Cumulus Insurance should be aware of the limitation that the administrator can define up to 300 total sharing rules for each object when using the Role Hierarchy and sharing rules to implement the franchise business model. Sharing rules are a way of granting additional access to records based on criteria, such as record owner, role, or field values. The Role Hierarchy is a way of organizing users into a hierarchy that reflects the reporting structure of the company. The Role Hierarchy and sharing rules can be used together to control the access and visibility of records for different users in Financial Services Cloud. However, there is a limit of 300 sharing rules per object, which means that the administrator may need to use other methods, such as public groups or manual sharing, to grant access to records beyond this limit.

References:

[Sharing Rules]

[Role Hierarchy]

[Sharing Rule Limits]

NEW QUESTION # 84

An insurance company wants to create a car insurance quote process for its website. The process should include the following functionality:

- * The user has to enter contact and address information.
 - * The user has to enter the driver's age and the car model and year.
 - * The process should calculate an insurance quote based on the data the customer provided and save the offer to the client's record.
- Which three OmniStudio tools should the consultant use to design a solution that meets these requirements?

- A. FlexCards
- B. Integration Procedures
- C. APEX Code
- D. Business Rules Engine
- E. OmniScripts

Answer: B,D,E

Explanation:

The following OmniStudio tools should be used to design a solution that meets the requirements for creating a car insurance quote process for the website:

OmniScripts, which are tools that allow users to create guided, interactive, and intuitive scripts that capture data and execute actions. By using OmniScripts, the consultant can create a script that guides the user through the car insurance quote process and captures the contact and address information, the driver's age, and the car model and year.

Integration Procedures, which are tools that allow users to orchestrate data and actions across multiple systems using RESTful APIs. By using Integration Procedures, the consultant can create a procedure that calls the core system service to calculate an insurance quote based on the data provided by the user and returns the quote to the OmniScript.

Business Rules Engine, which is a tool that allows users to define business logic and validation rules using natural language expressions. By using Business Rules Engine, the consultant can create rules that validate the data entered by the user and enforce any business policies or conditions for the car insurance quote process.

NEW QUESTION # 85

An administrator is logged into Data Loader with their own credentials to insert new Business Account records into their Salesforce environment. They forget to specify the Account Owner field in the import file.

Assuming there are no other issues, what should happen when the administrator uploads the import file?

- A. The import will succeed, and the Account Owner field will be left blank.
- B. The import will fail, since all records in Salesforce must have an owner.
- **C. The import will succeed, and the administrator will be named as the default Account Owner.**
- D. The import will succeed, and the administrator will be prompted to select a user.

Answer: C

Explanation:

When using Data Loader to insert new records into Salesforce, if the Account Owner field is not specified in the import file, the default owner will be the user who is logged into Data Loader. In this case, since the administrator is logged into Data Loader with their own credentials, they will be assigned as the owner of all the new Business Account records. This behavior is consistent with the standard Salesforce rule that every record must have an owner.

References:

About Data Loader

Mass update Account ownership with Data Loader

NEW QUESTION # 86

Scott Adams is opening a joint savings account with his mom, Rachel Adams. Rachel Adams is the primary member of the Adams Household. Personal Banker Hank Burton wants to make sure that Scott's data is rolling up to the Adams Household. How can the Banker accomplish this?

- A. Make the Adams Household Scott's primary Group and make Scott the primary member
- B. Disable the Primary Group setting for Scott on the Adams Household
- C. Add Scott as a Related Contact to the Adams Household.
- **D. Make the Adams Household Scott's primary Group and edit the Activities & Objects to roll up.**

Answer: D

Explanation:

To make sure that Scott's data is rolling up to the Adams Household, the Banker should make the Adams Household Scott's primary Group and edit the Activities & Objects to Roll Up. A primary Group is a construct in Financial Services Cloud that allows you to define the main group for a client. You can use primary Group to roll up financial data from all the financial accounts that are related to the client or the group. By making the Adams Household Scott's primary Group, the Banker can ensure that Scott's financial data is included in the household summary. The Banker can also edit the Activities & Objects to Roll Up to specify which items, such as financial accounts, goals, or referrals, should be rolled up for Scott. Verified References: : Salesforce Help Article 4

NEW QUESTION # 87

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