

# 2026 Test Plat-101 Centres - Salesforce Salesforce Certified Platform Foundations - Latest Plat-101 Valid Dumps Sheet



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## Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• <b>Navigation:</b> This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Salesforce Ecosystem:</b> This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Data Model:</b> This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Reports &amp; Dashboards:</b> This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.</li> </ul>

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### Salesforce Certified Platform Foundations Sample Questions (Q34-Q39):

#### NEW QUESTION # 34

Get Cloudy Consulting (GCC) wants to integrate its financial system with its Salesforce environment. After searching the AppExchange and reviewing documentation for its financial system, GCC did not find anything. What should be used to build this integration?

- A. Financial Services
- B. Commerce Cloud
- C. MuleSoft

**Answer: C**

Explanation:

The tool that GCC should use to build an integration between its financial system and its Salesforce environment is MuleSoft. MuleSoft is a platform that enables companies to connect any application, data, or device using APIs. MuleSoft helps GCC to create and manage integrations between Salesforce and other systems, such as its financial system, without writing any code. MuleSoft also provides prebuilt connectors, templates, and best practices to speed up the integration process.

#### NEW QUESTION # 35

How should an associate display the sum of all closed won Opportunity amounts at the Account level?

- A. A custom report type
- B. The Opportunity related list
- C. A Roll-Up Summary field

**Answer: C**

Explanation:

A roll-up summary field is the best way to display the sum of all closed won opportunity amounts at the account level. A roll-up summary field is a type of field that calculates a value from a set of related records, such as the sum, average, min, or max. A roll-up summary field can only be created on the master object of a master-detail relationship, and it can only calculate values from the detail object. For example, a roll-up summary field called Total Revenue could be created on the Account object, and it could calculate the sum of the Amount field from the Opportunity object, where the Stage field equals Closed Won. A custom report type is a tool that allows the user to create a report based on the relationships between a primary object and its related objects. A custom report type does not display a value at the account level, but at the report level. The opportunity related list is a component that shows the related opportunities for a specific account record. The opportunity related list does not display the sum of all closed won opportunity amounts, but only the individual amounts for each opportunity.

#### NEW QUESTION # 36

A Salesforce associate wants to add a new related list of cases to the Account. Where should the associate go to add the related list to Account?

- A. Page Layout
- B. Account Record page
- C. Case Record page

**Answer: A**

Explanation:

The related list of cases can be added to the account page layout, which determines the fields, buttons, and related lists that users see when they view an account record.

### NEW QUESTION # 37

A Salesforce associate is working from a custom Contact list view and noticed key information is missing. What should they do to add the missing information?

- **A. Select Fields to Display**
- B. Edit sharing settings
- C. Edit list filters

**Answer: A**

Explanation:

The thing that they should do to add the missing information to the custom Contact list view is to select Fields to Display. Fields to Display is an option that allows the user to customize which columns appear in the list view, based on the fields that are associated with the object. The user can access the Fields to Display option by clicking on the List View Controls menu and then clicking on Select Fields to Display. There, they can add, remove, and reorder the fields that they want to see in the list view. Editing sharing settings or editing list filters are not the correct actions to add the missing information to the list view, because they affect the visibility and the criteria of the records, not the columns.

### NEW QUESTION # 38

What should be considered before changing the field type of a custom field?

- A. The field type can be changed for all custom field.
- B. The field is a required field that cannot be changed.
- **C. There is possible data loss when changing the field type.**

**Answer: C**

Explanation:

Changing the field type of a custom field may result in data loss if the new field type is incompatible with the existing data. For example, changing a text field to a number field may cause the loss of alphanumeric values. The field type can be changed for most custom fields, but not all. For example, changing a master-detail field to a lookup field is not allowed. The field being a required field does not affect the ability to change the field type.

### NEW QUESTION # 39

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